

Brunswick-Glynn County Joint Water and Sewer Commission 1703 Gloucester Street, Brunswick, GA 31520 Wednesday, August 17, 2022 3:00 PM Commission Meeting Room

FINANCE COMMITTEE AGENDA

COMMITTEE MEMBERS: Finance Chairman Bob Duncan

Commissioner Chuck Cook Commissioner Tripp Stephens

Executive Director Andrew Burroughs

PUBLIC COMMENT PERIOD

Public Comments will be limited to 3 minutes per speaker. Comments are to be limited to relevant information regarding your position and should avoid being repetitious. Individuals should sign in stating your name, address and the subject matter on which you wish to speak. Your cooperation in this process will be greatly appreciated.

APPROVAL

- 1. Minutes from July 20, 2022 Finance Committee Meeting (subject to any necessary changes) REPORT
- 2. Banking Signature Card & Authorization Changes L. Roberts REPORT
- 3. Annual Flood Insurance Renewal L. Roberts REPORT
- **4. Financing Resolution Vac-Con Trucks (4) Lease/Purchase** A. Burroughs <u>REPORT</u>
- 5. **Pump Station 4044 Property Acquisition** C. Dorminy <u>REPORT</u>

DISCUSSION

- **1. Employee Retention Bonus** A. Burroughs
- 2. Financial Statements Month End July 31, 2022 F. Wilson REPORT

MEETING ADJOURNED



Brunswick-Glynn Joint Water & Sewer Commission 1703 Gloucester Street, Brunswick, GA 31520 Commission Meeting Room Wednesday, August 17, 2022 at 3:00 PM

FINANCE COMMITTEE MINUTES

MEMBERS PRESENT: Bob Duncan, Committee Chairman

Charles Cook, Commissioner Tripp Stephens, Commissioner

Andrew Burroughs, Executive Director

ALSO PRESENT: Ben Turnipseed, Commission Chairman

LaDonnah Roberts, Executive Deputy Director

David Owens, Director of Finance Frances Wilson, Accounting Manager

Janice Meridith, Executive Commission Administrator

Committee Chairman Duncan called the meeting to order at 3:00 PM.

PUBLIC COMMENT PERIOD

Chairman Duncan opened the Public Comment Period.

There being no citizens that wished to address the Committee, Committee Chairman Duncan closed the Public Comment Period.

APPROVAL

1. Minutes from the July 20, 2022 Finance Committee Meeting

<u>Commissioner Cook made a motion seconded by Commissioner Stephens to approve the minutes from the July 20, 2022 Finance Committee Meeting.</u> Motion carried 3-0-0.

2. Banking Signature Card & Authorization Changes – L. Roberts

Mrs. Roberts introduced Mr. David Owens to the members of the Finance Committee. Mr. Owens has accepted the position and responsibilities of the Director of Finance for JWSC. This necessitates adding him to the Truist banking signature and authorization cards, as well as the JWSC investment accounts at Synovus.

Commissioner Stephens made a motion seconded by Commissioner Cook to move that the Finance Committee recommend the full Commission approve that the Chairman and Vice-Chairman of the JWSC continue to be authorized to execute the necessary banking resolution and signature cards with Truist Bank, and that the Chairman, Vice-Chairman, Executive Director, Deputy Executive Director and

<u>Director of Finance to be authorized signatories on the Truist bank accounts and Synovus Investment accounts of the JWSC.</u> Motion carried 3-0-0.

3. Annual Flood Insurance Renewal – L. Roberts

Mrs. Roberts advised that the annual renewal date for flood insurance is July 31. McGinty-Gordon & Associates provides broker services for this coverage in addition to the liability and property coverages which were approved for renewal by the Board at the March meeting. A review of the insured values, policy coverages, deductibles and claims processed has been conducted to make any changes that would be more advantageous from either a risk or cost perspective. No recommendations for changes in coverage have been made as a result of this year's review. McGinty-Gordon & Associates has conducted the proposal process and received premium quotes. After successful negotiations, the current insurers offered the best rates so no changes in the insurer will be needed.

Commissioner Cook made a motion seconded by Commissioner Stephens to move that the Finance Committee recommend that the full Commission approve flood insurance renewal rates as listed in the attached memo provided by staff. Motion carried 3-0-0.

4. Financing Resolution VacCon Trucks (4) Lease/Purchase—A. Burroughs

Mr. Burroughs recalled for the Committee that as part of the fiscal year 2023 budget process, approval was granted to JWSC staff to purchase (4) VacCon Trucks from Adams Equipment to replace the existing vacuum truck fleet. The cost of the (4) vacuum trucks includes a trade-in value of \$125,000.00 for each unit with a net total finance amount of \$1,458,992.00. Authorization was given to staff to pursue available finance options. Staff solicited proposals for financing options from Adams Equipment, Key Government Finance, and Truist Financial Corporation. The rates and terms received were provided for the Committee to review. As part of the loan documentation required for closing, a formal resolution with the specific language required is requested. Legal counsel has completed a review of the resolution and staff recommends that JWSC move forward with the financing of (4) VacCon vacuum trucks through Truist Financial Corporation. The rates provided by Truist are the lowest and JWSC has had good success in the execution and administration of lease agreements with their organization in the past. Commissioner Stephens inquired about the actual useful life of vacuum trucks as well as maintenance costs of the current JWSC owned VacCons as compared to the cost of new equipment. Mr. Burroughs stated he will bring more research information on the useful life of VacCons and breakeven points for purchases to the Commission meeting scheduled for the following day.

Commissioner Cook made a motion seconded by Commissioner Stephens to move that the Finance Committee recommend the full Commission approve the financing resolution in the amount of \$1,458,992.00 on a 5-year term rate with Truist Financial Corporation as listed in the attached provided by staff. Motion carried 3-0-0.

5. Pump Station 4044 Property Acquisition – A. Burroughs

Mr. Burroughs advised that this item was presented earlier in the Facilities Committee Meeting. He noted that Pump Station 4044 is in need of rehabilitation and that the current location is not suitable. Since the neighboring landowner refused negotiation to sell additional land to suit the rehabilitation, JWSC staff proposed relocating the station to a parcel to the immediate east of the existing parcel, owned by PrimeSouth Bank. An appraisal and survey were obtained. The new parcel will consist of .029 acres and will include an access easement through the parking lot of Prime South Bank. The parcel is already encumbered by existing easements which will benefit the proposed use and diminishes the appraised value. The appraised value was found to be \$4,725. JWSC staff recommends purchasing the parcel from PrimeSouth at the appraised value. The current wet well will be converted to a manhole. The pump station will be relocated, and a nearby grinder station is to be converted to gravity main.

Commissioner Cook made a motion seconded by Commissioner Stephens to move that the Brunswick-Glynn Joint Water and Sewer Commission Finance Committee forward to the full Commission the deed and appraisal with a recommendation for approval and authorization of the Chairman to execute any and all documents necessary to complete the purchase. Motion carried 3-0-0.

DISCUSSION

1. **Employee Retention Bonus** – A. Burroughs

After a brief discussion at last month's meeting, Commissioner Cook requested for the Committee to further discuss the subject of employee retention bonuses. This was an opportunity for the Commissioners to share their experiences, knowledge and thoughts on the subject for a general discussion and possible future consideration.

2. Financial Statement Month End July 31, 2022 – F. Wilson

Mrs. Wilson presented the financial statement for the month ending July 31, 2022. She recalled for the Committee that the annual financial audit is in process and there are still adjustments to be made, encumbrances, and other items affecting the final numbers for the end of the fiscal year reporting. She reviewed the Balance Sheet with the Committee noting that this is a strong balance sheet. The Prepaid Expense, Fixed Assets, and Unearned Revenue accounts were noted, and she also highlighted details on the Summary of Revenues and Summary of Expenses. Mrs. Wilson briefly reviewed line items on the Cash Balances and the Project Report, as well as providing an update on Investments.

Committee Chairman Duncan asked if there were any other items to discuss.

There being no further business, Chairman Duncan adjourned the meeting at 4:01 p.m.

4.16

Janice Meridith,

Executive Commission Administrator

incan, Committee Chairman



Brunswick-Glynn Joint Water and Sewer Commission Memorandum

To: JWSC Finance Committee

From: LaDonnah Roberts, Deputy Executive Director

Date: August 17, 2022

Re: Approval - Banking Signature Card & Authorization Changes

Background

Section 10. A. of the JWSC Financial Policy requires two (2) signatures on any check issued for \$5,000 or more. Additionally, to enhance the internal controls of the JWSC's investment accounts, two (2) authorized signatories are required for all investment transactions.

Staff Report

As the former Director of Finance retired and the position has recently been filled, new banking and investment documents need to be completed adding new Director of Finance David M. Owens as an authorized signer.

Recommended Action

Staff requests that the Chairman and Vice-Chairman of the JWSC continue to be authorized to execute the necessary banking resolution and signature cards with Truist Bank, and that the Chairman, Vice-Chairman, Executive Director, Deputy Executive Director and Director of Finance be authorized signatories on the Truist bank accounts and Synovus investment accounts of the JWSC.

Recommended Motion

"I make a motion that the Finance Committee recommend that the full Commission approve that the Chairman and Vice-Chairman of the JWSC continue to be authorized to execute the necessary banking resolution and signature cards with Truist Bank, and that the Chairman, Vice-Chairman, Executive Director, Deputy Executive Director and Director of Finance be authorized signatories on the Truist bank accounts and Synovus investment accounts of the JWSC."



Brunswick-Glynn Joint Water and Sewer Commission

Memorandum

To: JWSC Finance Committee

From: LaDonnah Roberts, Deputy Executive Director

Date: August 17, 2022

Re: Approval - Annual Flood Insurance Renewal

Background

JWSC's annual renewal date for flood insurance is July 31. McGinty-Gordon & Associates provides brokerage services for this coverage. Property and liability coverage renewals were approved by the Board at the March meeting. Discussion of flood coverage also occurred at that meeting, with the note that this coverage would not renew until later in the year.

Staff Report

A review of the insured values, policy coverages, deductibles and claims processed has been conducted to make any changes that would be more advantageous from either a risk or cost perspective. No recommendations for changes in coverage have been made as a result of this year's review.

McGinty-Gordon & Associates, has conducted the proposal process and received premium quotes. After successful negotiations, the current insurers offered the best rates so no changes in the insurer will be needed.

A detailed listing of all proposed premiums, carriers, limits, and deductibles is attached for your review. A summary table that compares premium increases by coverage type in both dollars and percent is listed below:

				Increase over 2021-	Increase over 2021-
Coverage Type	Insurer	2021-2022 Premium	2022-2023 Premium	2022, Dollars	2022, Percentage
Excess Flood Renewal	Lloyds of London	\$16,665	\$17,669	\$1,004	6.03%
Flood Renewal	Lloyds of London	\$11,133	\$11,736	\$603	5.42%
	Grand Total	\$27,798	\$29,406	\$1,607	5.78%

Insurance pricing in general has been increasing over the past (18) months due to adverse results industry wide over the past several years due to increased losses and claim costs for liability insurers.

Recommended Action

Staff recommends that JWSC move forward with flood coverage renewals as listed in the table above.

Recommended Motion

"I move that the Finance Committee recommend that the full Commission approve flood insurance renewal rates as listed in the attached memo provided by staff."

Enclosures

Flood Insurance Summary

Brunswick - Glynn JWSC Flood Insurance Summary 2022/2023

Location Address	Location Description	Policy Term	Program	Flood Zone Zone	Replacement Cost (Bldg)	Building Value	Contents Limit	2021/22 Premium	2022/23 Premium
Address	Description	Tenn	Piogram	Zone	Cost (Blug)	varue	Liiiit	Fiemum	Fleimun
1703-1715 Gloucester	Executive/Admin Offices	07/31/2022 - 07/31/2023	Lloyds of London (Excess)	X		3,520,000	633,000	14,456.00	15,165.28
1703-1715 Gloucester	Executive/Admin Offices	07/31/2022 - 07/31/2023	NFIP (Primary)	X	4,020,200	500,000	500,000	2,209.00	2,504.00
601 Palmetto Street	Dunbar Creek (Office/Lab)	07/31/2022 - 07/31/2023	Lloyds of London	X	650,342	500,000	100,000	11,133.20	11,736.40
391 Southport Pkwy	Exit 29 WTP (OPS)	07/31/2022 - 07/31/2023	Lloyds of London	X	500,000	500,000	300,000	INCLUDED	INCLUDED
2909 Newcastle Street	Brunswick WTP (OPS Bldg)	07/31/2022 - 07/31/2023	Lloyds of London	AE	725,635	500,000	200,000	INCLUDED	INCLUDED
TOTAL						F F20 000 00	4 533 000 00	25 500 20	20.405.60
TOTAL	TOTAL 5,520,000.00 1,733,000.00 27,798.20 29,405.68								
		aximum Limit for Buildings	_						
	Brunswick WTP	Building & Contents quote	d with \$5,000 Deductible						
i	Gloucester St, Dunba	ar Creek and Exit 29 WTP -	Pref Risk - \$1,250 Deductible	•					



Brunswick-Glynn Joint Water and Sewer Commission

Memorandum

To: JWSC Finance Committee

From: Andrew Burroughs, Executive Director

Date: August 17, 2022

Re: Approval – Financing Resolution – Truist Financial Corporation - Lease Purchase of (4) VacCon

Vacuum Trucks

Background

As part of the fiscal year 2023 budget process, approval was granted to JWSC staff to purchase (4) VacCon Trucks from Adams Equipment to replace the existing vacuum truck fleet. The cost of the (4) vacuum trucks includes a tradein value of \$125,000 for each unit with a net total finance amount of \$1,458,992.00. Authorization was given to staff to pursue available finance options.

Staff Report

Staff solicited proposals for financing option from Adams Equipment, Key Government Finance and Truist Financial Corporation. The rates and terms are listed in the table below:

	Adams	Key Government	Truist Financial
	Equipment	Finance	Corporation
Five (5) Year term	3.78%	3.69%	2.79%
Six (6) Year term	3.78%	3.70%	2.81%
Seven (7) Year term	3.78%	3.71%	2.83%

Recommended Action

As part of the loan documentation required for closing, a formal resolution with the specific language required is requested. Legal counsel has completed a review of the resolution and staff recommends that JWSC move forward with the financing of (4) VacCon vacuum trucks through Truist Financial Corporation. The rates provided by Truist are the lowest and JWSC has good success in the execution and administration of lease agreements with their organization in the past.

Recommended Motion

"I move that the Finance Committee recommend that the full Commission approve the financing resolution in the amount of \$1,458,992.00 on a 5-year term rate with Truist Financial Corporation as listed in the attached provided by staff."

Enclosures

Quotation from Adams for (4) VacCon Vacuum Trucks dated 26JUL2022

Financing Option from Adams Equipment dated 26JUL2022

Financing Option from Key Equipment Finance dated 11AUG2022

Financing Option from Truist Financial Corporation dated 01AUG2022

Financing Resolution from Truist Financial Corporation dated 18AUG2022



Adams Equipment Company 6971 Oak Ridge Commerce Way Austell, GA 30168 Date

07/26/2022

Number 105074 Type of Quote Dual

PO

Attn Pamela Crosby

Quote

Brunswick/Glynn Joint Water and Sewer

Retail Commission

Purchaser 1703 Gloucester Street

Brunswick, GA 31520

Brunswick/Glynn Joint Water and Sewer

ShipCommission

To1703 Gloucester Street Brunswick, GA 31520

Comments

Option content is subject to engineering approval.

Model Number - VAC-CON VPD4216HE/1300 (827 at 18") LHA - QTY - 4 TRUCKS

Main Information

Model PD4216HE/1300 (827 at 18")

Blower Hydrostatic Drive

Boom 10' Aluminum Telescoping Boom with Pendant Control Station

Hose Reel Front Mounted, Articulating to Driver Side, 800' (1") Capacity (Std. Pivot)

Jet Rodder Hose 600' x 3/4" Jet Rodder Hose

Water System 50/3000, GIANT 7000, JD 4 CYL TIER 4 DIESEL 140HP

Water Pump 50/3000 GIANT 7000

Auxiliary Engine JD 4 CYLINDER TIER 4 DIESEL 140 HP

Other Items

Qty Description

- 1 Debris Body "Power Flush" System, 8 jets
- 1 6" Knife Valve with Center Post and Handle, in Lieu of the 5" Butterfly Valve (662-0125)
- 1 Air Purge System
- 2½" Water Drain Gate Valve Assembly (cannot choose both 2-1/2" gate valve and 1/4 turn ball valve, only choose one
- 1 Variable Flow Valve (Valve Only) nozzles required
- 1 Lazy Susan Pipe Rack (Holds 5 Pipes)
- 1 Aluminum Storage Box (Additional) Behind Cab 16" x 42" x 96"
- Mirror Mounted LED Beacon/Strobe Light with Limb Guard Whelen L21HAP LED Beacon with Whelen BGH Branch Guard
- LED strobe with Limb Guard, Rear Debris Tank Mounted Whelen L21HAP LED Beacon with Whelen BGH Branch Guard
- 1 LED 4 Strobes (2) front bumper / (2) rear bumper Whelen 50A03ZCR Amber
- 1 LED Arrow Board, Rear Debris Tank Door Mounted Whelen TA1251NF1 Traffic Arrow
- 1 Hand Held Spot Light LED

- 1 Low Water Alarm with Light
- Remote Control (Wireless): Boom, Vacuum Breaker, Throttle & Debris Body (includes Hi-Dump, if applicable).

 Does not include remote cable pendant controls for boom or hi dump.
- 1 50' Capacity Retractable Hand Gun Hose Reel
- 1 Hose Footage Counter (Standard Driver Side)
- 1 Rear Mounted Tow Hooks
- 1 Auxiliary Engine Remote Oil Drain
- 1 Remote Boom Grease Zerk Assembly (Ground Level includes water pump drive) If Applicable
- 1 Remote Debris Tank Grease Assembly (Ground Level)
- 1 3/4" x 15' Length Leader Hose
- 1 Paint: To be advised
- 1 Water Pump Remote Oil Drain
- 1 LED Boom Mounted Flood Lights with Limb Guard Whelen NP6BB Worklight
- 1 (2) Front Bumper Tool Boxes 8"x14"x6" Aluminum
- 1 12VDC Auxiliary Hydraulic Pump
- 1 Traffic Camera With Color Monitor MUST PICK CAMERA PLACEMENT
- 1 Rear Camera Placement
- 1 Rear Bumper Assembly
- 1 Long Handle Storage/PVC (2) MUST SELECT LOCATION BELOW
- 1 Long Handle Storage Placement Rear of Mainframe
- 1 Cone Storage Rack MUST SELECT PLACEMENT BELOW
- 1 Cone Storage Rack Placement Best Location Driver's Side
- 1 Winter Recirculating System for Rodder Hose ONLY for FEPTO-driven water pumps

Truck Chassis Information

Pool Truck Chassis Model Freightliner 114SD 6x4 66000GVWR ISL370 3000 RDS Trucks are subject to availability.

		PRICE FOR FOUR NEW TRUCKS\$1,958,992.00 TRADE IN ALLOWANCE FOR FOUR TRUCKS (\$500,000.00) Total \$1,458,992.00
Offered by:	TIM CONGER	
Accepted by:		

LEASE FINANCING PROPOSAL

Adams Equipment Co., Inc. Tim Conger

Representing



Presented To (As Lessee) Brunswick - Glynn County Joint Water & Sewer Commission, GA

Proposal Date: July 26, 2022 **Equipment Description:** (4) Vac-Con Vacuum Trucks with a Freightliner 114SD Chassis **Commencement Date:** August 25, 2022 Option 1 Option 2 Option 3 **Equipment Cost:** \$1,958,992 \$1,958,992 \$1,958,992 Trade In: \$500,000 \$500,000 \$500,000 **Amount Financed:** \$1,458,992 \$1,458,992 \$1,458,992 Lease Term: 5 Years 6 Years 7 Years First Payment Date: 3/25/2023 3/25/2023 3/25/2023 Payment Frequency: Annual Annual Annual 3.78% Lease Rate: 3.78% 3.78% Rate locked until 11.21.22

Qualifications:

Payment Amount:

Payment Factor:

\$320,823.64

0.21989

1. <u>Pricing:</u> This is a lease proposal for the payment stream(s) indicated above. If any of the information identified above are not correct, please advise us so that we can determine if a new proposal is required. Other important elements of this proposal are:

\$272,229.10

0.18659

- a) Rate Expiration: Signing this proposal does not in itself lock in your rate. This lease must be credit approved, contracts properly signed, and the lease funded by Leasing 2 within thirty days from the date of this proposal to protect the rates quoted.
- b) <u>Closing Costs:</u> There will be no up-front costs of any kind charged by Lessor including closing costs, points, administrative costs, etc. Your attorney may charge you to review the lease documents and complete the opinion letter required with our lease documentation.

\$237,476.63

0.16277

- c) <u>Fixed Rates</u>: Rates for ten (10) years and under are fixed for the entire term. Terms over ten years have a one time rate adjustment after ten (10) years to the then current interest rates for the remaining term.
- 2. <u>Type of Lease:</u> This is a lease-purchase type of financing. After all the lease payments are made, Lessee will own the equipment without further cost.
- 3. Financial Reporting: All city, county and tax districts (including fire districts) will be expected to provide GAAP audited financial reports. All non-for profit corporations (vfd's) will be expected to provide IRS 990 federal tax returns. If you do not maintain these types of financial reports, please contact us to discuss.
- 4. <u>Vendor Payable / Escrow Account (where applicable):</u> In the event that the truck(s) and/or equipment are not ready to be delivered, proceeds of this lease will be held in a vendor payable account until delivery/acceptance. This is a non-interest bearing account to Lessee.
- 5. <u>Credit Approval and Documentation:</u> This is a proposal only, and does not represent a commitment to lease. This financing is subject to credit review and approval and execution of mutually acceptable documentation, including the opinion of lessee's counsel opining that the agreement is legal, valid and binding, obligation of Lessee.

Financing by: Leasing 2, Inc.

Contact: Rick Carnev

Phone: 813-258-9888 x16

Email: rcarney@leasing2.com

Web: www.leasing2.com



REQUEST TO PROCEED:					
When you are ready to proceed with Leasing 2 towards finalizing this lease financing arrangement, please indicate so by signing below and completing the requested information. We will immediately email you our application. Thank you for your confidence and consideration.					
Proposal date: July 26, 2022	Option Chosen: (where applicable)				
Upcoming Governing Body meeting date for lease approval:					
Brunswick - Glynn County Joint Water & Sewer Commission, GA Name of Lessee					
Authorized Signature	Date				
Printed Name Of Authorized Signature	Title				
Contact Name (If Different Than Authorized Signature)	Contact Phone				
Contact E-Mail Address	Last month of your budget year?				
Contact E-Mail Address					
Please complete the above information and 813-258-9333 / rcarr					





** Important: A Resolution will be required with the lease contract **
In the event that you require board action to sign this proposal,
please call us so that we may forward the preferred form for the meeting.

Rates Trending Up

Note that on the date of this proposal, rates were trending up. If your final decision is more than two weeks from the date of this proposal we suggest you contact us before your decision meeting for an updated quote.

From: Law, Kevin S < kevin_s_law@key.com>
Sent: Thursday, August 11, 2022 12:43 PM
To: Pamela Crosby < PCrosby@bgjwsc.org>

Subject: RE: JWSC - Request for Potential Lease Options- (4) Sewer Vacuum Trucks

Pamela,

I wanted to send you indicative rate to aid in your decision. Please let me know if you have any questions.

5 year – 3.69% 6 year – 3.70%

7 year – 3.71%

Thank you,

Kevin

Key Government Finance

Kevin Law | Key Government Finance, Inc. P: (720) 304-1186 | F: (216) 370-5844 | E: <u>kevin.law@key.com</u> 1000 South McCaslin Blvd., Superior, CO 80027



Truist Financial Corporation

Governmental Finance

2320 Cascade Pointe Blvd. Suite 600 Charlotte, North Carolina 28208 Phone (704) 954-1700 Fax (704) 954-1799

August 1, 2022

Ms. Pamela Drury-Crosby Purchasing Director Brunswick-Glynn County Joint Water & Sewer Commission

Via Electronic Mail: PCrosby@bgjwsc.com;

Dear Ms. Drury-Crosby:

Truist Bank ("Lender") is pleased to offer this proposal for the financing requested by the Brunswick-Glynn County Joint Water & Sewer Commission ("Borrower").

PROJECT: Lease Purchase Financing- Four (4) Vacuum Trucks

AMOUNT: \$1,458,992.00

TERM: Option A: Five (5) Years

Option B: Six (6) Years Option C: Seven (7) Years

INTEREST RATE: Option A: 2.79% (5 years)

Option B: 2.81% (6 years) Option C: 2.83% (7 years)

TAX STATUS: Tax Exempt-BQ

PAYMENTS: Interest: Annual

Principal: Annual

INTEREST RATE

CALCULATION: 30/360

SECURITY: First lien security position in vehicles purchased with loan proceeds

PREPAYMENT

TERMS: Callable in whole at par at any time

RATE

EXPIRATION: 09/15/22

DOCUMENTATION/ LEGAL REVIEW

FEE: \$0

FUNDING: Proceeds will be deposited into an account to be held with Lender pending

disbursement unless equipment is delivered prior to closing.

DOCUMENTATION: Lender proposes to use the GMA standard form financing contracts and related

documents for this installment financing.

REPORTING

REQUIREMENTS: Lender will require financial statements to be delivered within 270 days after the

conclusion of each fiscal year end throughout the term of the financing.

Should we become the successful proposer, we have attached the form of a resolution that your governing board can use to award the financing to Lender. If your board adopts this resolution, then Lender shall not require any further board action prior to closing the transaction.

Lender shall have the right to cancel this offer by notifying the Borrower of its election to do so (whether this offer has previously been accepted by the Borrower) if at any time prior to the closing there is a material adverse change in the Borrower's financial condition, if we discover adverse circumstances of which we are currently unaware, if we are unable to agree on acceptable documentation with the Borrower or if there is a change in law (or proposed change in law) that changes the economic effect of this financing to Lender.

Costs of counsel for the Borrower and any other costs will be the responsibility of the Borrower.

The stated interest rate assumes that the Borrower expects to borrow less than \$10,000,000 in the current calendar year and that the financing will be bank qualified and tax exempt under the Internal Revenue Code. Lender reserves the right to terminate this bid or to negotiate a mutually acceptable interest rate if the financing is not bank qualified and tax exempt.

We appreciate the opportunity to offer this financing proposal. Please call me at (704) 607-6985 with your questions and comments. We look forward to hearing from you.

Sincerely,

Truist Bank

Mary Parrish Coley

Many Panish Colux

Director

Resolution Approving Financing Terms

WHEREAS: The Brunswick-Glynn County Water & Sewer Commission (the "Borrower") has previously determined to undertake a project for the financing of the purchase of four (4) vacuum trucks (the "Project"), and the finance officer ("Finance Officer") has now presented a proposal for the financing of such Project.

BE IT THEREFORE RESOLVED, as follows:

1. The Borrower hereby determines to finance the Project through Truist Bank ("Lender") in accordance with the proposal dated August 1, 2022. The amount financed shall not exceed \$1,458,992.00, the annual interest rate (in the absence of default or change in tax status) shall not exceed
2. All financing contracts and all related documents for the closing of the financing (the "Financing Documents") shall be consistent with the foregoing terms. All officers and employees of the Borrower are hereby authorized and directed to execute and deliver any Financing Documents, and to take all such further action as they may consider necessary or desirable, to carry out the financing of the Project as contemplated by the proposal and this resolution.
3. The Finance Officer is hereby authorized and directed to hold executed copies of the Financing Documents until the conditions for the delivery of the Financing Documents have been completed to such officer's satisfaction. The Finance Officer is authorized to approve changes to any Financing Documents previously signed by Borrower officers or employees, provided that such changes shall not substantially alter the intent of such documents or certificates from the intent expressed in the forms executed by such officers. The Financing Documents shall be in such final forms as the Finance Officer shall approve, with the Finance Officer's release of any Financing Document for delivery constituting conclusive evidence of such officer's final approval of the Document's final form.
4. The Borrower shall not take or omit to take any action the taking or omission of which shall cause its interest payments on this financing to be includable in the gross income for federal income tax purposes of the registered owners of the interest payment obligations. The Borrower hereby designates its obligations to make principal and interest payments under the Financing Documents as "qualified tax-exempt obligations" for the purpose of Internal Revenue Code Section 265(b)(3).
5. The Borrower intends that the adoption of this resolution will be a declaration of the Borrower's official intent to reimburse expenditures for the Project that are to be financed from the proceeds of the Lender financing described above. The Borrower intends that funds that have been advanced, or that may be advanced, from the Borrower's general fund or any other Borrower fund related to the Project, for project costs may be reimbursed from the financing proceeds.
6. All prior actions of Borrower officers in furtherance of the purposes of this resolution are hereby ratified approved and confirmed. All other resolutions (or parts thereof) in conflict with this resolution are hereby repealed, to the extent of the conflict. This resolution shall take effect immediately.
Approved this day of, 2022.
By:
TO A

SEAL

Brunswick-Glynn County Water & Sewer Commission Lease Purchase for 4 Vacuum Trucks Sample Payment Schedule Five (5) Years; Annual Payments in Arrears

Compounding Period: Annual

Nominal Annual Rate: 2.790%

Cash Flow Data - Loans and Payments

	Event	Date	Amount	Number	Period	End Date
1	Loan	08/01/2022	1,458,992.00	1		
2	Payment	08/01/2023	316,669.83	5	Annual	08/01/2027

TValue Amortization Schedule - Normal, 360 Day Year

Date	Payment	Interest	Principal	Balance
Loan 08/01/2022				1,458,992.00
2022 Totals	0.00	0.00	0.00	,,
2022 10(0.5	0.00	0.00	0.00	
1 08/01/2023	316,669.83	40,705.88	275,963.95	1,183,028.05
2023 Totals	316,669.83	40,705.88	275,963.95	
2 08/01/2024	316,669.83	33,006.48	283,663.35	899,364.70
2024 Totals	316,669.83	33,006.48	283,663.35	
3 08/01/2025	316,669.83	25,092.28	291,577.55	607,787.15
2025 Totals	316,669.83	25,092.28	291,577.55	
4 09/01/2026	216 660 82	16 057 26	200 712 57	200 074 50
4 08/01/2026	316,669.83	16,957.26	299,712.57	308,074.58
2026 Totals	316,669.83	16,957.26	299,712.57	
5 08/01/2027	316,669.83	8,595.25	308,074.58	0.00
• •	•	-	•	0.00
2027 Totals	316,669.83	8,595.25	308,074.58	
Grand Totals	1,583,349.15	124,357.15	1,458,992.00	

Last interest amount decreased by 0.03 due to rounding.

	FINANCE CHARGE	Amount Financed	Total of Payments
RATE		The amount of credit provided to you or on your behalf.	The amount you will have paid after you have made all

The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.		payments as scheduled.
2.790%	\$124,357.15	\$1,458,992.00	\$1,583,349.15

Brunswick-Glynn County Water & Sewer Commission Lease Purchase for 4 Vacuum Trucks Sample Payment Schedule Six (6) Years; Annual Payments in Arrears

Compounding Period: Annual

Nominal Annual Rate: 2.810%

Cash Flow Data - Loans and Payments

	Event	Date	Amount	Number	Period	End Date
1	Loan	08/01/2022	1,458,992.00	1		
2	Payment	08/01/2023	267,632.68	6	Annual	08/01/2028

TValue Amortization Schedule - Normal, 360 Day Year

I value Amortization	Schedule - Noi	iliai, 300 Day	Teal	
Date	Payment	Interest	Principal	Balance
Loan 08/01/2022				1,458,992.00
2022 Totals	0.00	0.00	0.00	
1 08/01/2023	267,632.68	40,997.68	226,635.00	1,232,357.00
2023 Totals	267,632.68	40,997.68	226,635.00	
2 08/01/2024	267,632.68	34,629.23	233,003.45	999,353.55
2024 Totals	267,632.68	34,629.23	233,003.45	
2 22/24/2225	267 622 62	22 224 22	222 552 25	750 000 70
3 08/01/2025	267,632.68	28,081.83	239,550.85	759,802.70
2025 Totals	267,632.68	28,081.83	239,550.85	
4 08/01/2026	267,632.68	21,350.46	246,282.22	513,520.48
• •	•	•	•	313,320.46
2026 Totals	267,632.68	21,350.46	246,282.22	
5 08/01/2027	267,632.68	14,429.93	253,202.75	260,317.73
2027 Totals	267,632.68	14,429.93	253,202.75	,-
2027 IOtais	207,032.08	14,429.93	233,202.73	
6 08/01/2028	267,632.68	7,314.95	260,317.73	0.00
2028 Totals	267,632.68	7,314.95	260,317.73	
	•	•	•	
Grand Totals	1,605,796.08	146,804.08	1,458,992.00	

Last interest amount increased by 0.02 due to rounding.

ANNUAL	FINANCE	Amount Financed	Total of Payments
PERCENTAGE	CHARGE		

RATE The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.	The amount of credit provided to you or on your behalf.	The amount you will have paid after you have made all payments as scheduled.
2.810%	\$146,804.08	\$1,458,992.00	\$1,605,796.08

Brunswick-Glynn County Water & Sewer Commission Lease Purchase for 4 Vacuum Trucks Sample Payment Schedule Seven (7) Years; Annual Payments in Arrears

Compounding Period: Annual

Nominal Annual Rate: 2.830%

Cash Flow Data - Loans and Payments

	Event	Date	Amount	Number	Period	End Date
1	Loan	08/01/2022	1,458,992.00	1		
2	Payment	08/01/2023	232,679.42	7	Annual	08/01/2029

TValue Amortization Schedule - Normal, 360 Day Year

T T UTUE / TITLE T UTUE		mai, soo bay		
Date	Payment	Interest	Principal	Balance
Loan 08/01/2022				1,458,992.00
2022 Totals	0.00	0.00	0.00	
4 00/04/2022	222 670 42	44 200 47	404 300 05	1 267 602 05
1 08/01/2023	232,679.42	41,289.47	191,389.95	1,267,602.05
2023 Totals	232,679.42	41,289.47	191,389.95	
2 08/01/2024	232,679.42	35,873.14	196,806.28	1,070,795.77
2024 Totals	232,679.42	35,873.14	196,806.28	
	•	•	·	
3 08/01/2025	232,679.42	30,303.52	202,375.90	868,419.87
2025 Totals	232,679.42	30,303.52	202,375.90	
4 00/04/0005	222 572 42	0.4.575.00	202.422.44	660 046 70
4 08/01/2026	232,679.42	24,576.28	208,103.14	660,316.73
2026 Totals	232,679.42	24,576.28	208,103.14	
5 08/01/2027	232,679.42	18,686.96	213,992.46	446,324.27
2027 Totals	232,679.42	18,686.96	213,992.46	-7-
2027 101015	232,073112	10,000.50	213,332.10	
6 08/01/2028	232,679.42	12,630.98	220,048.44	226,275.83
2028 Totals	232,679.42	12,630.98	220,048.44	
7 08/01/2029	232,679.42	6,403.59	226,275.83	0.00
, ,	,	•	ŕ	0.00
2029 Totals	232,679.42	6,403.59	226,275.83	
Grand Totals	1,628,755.94	169,763.94	1,458,992.00	

Last interest amount decreased by 0.02 due to rounding.

ANNUAL PERCENTAGE RATE The cost of your credit as a yearly rate.	FINANCE CHARGE The dollar amount the credit will cost you.	Amount Financed The amount of credit provided to you or on your behalf.	Total of Payments The amount you will have paid after you have made all payments as scheduled.
2.830%	\$169,763.94	\$1,458,992.00	\$1,628,755.94



Brunswick-Glynn Joint Water and Sewer Commission

Memorandum

To: Finance Committee

From: Charles A. Dorminy, J.D., LL.M.
Date: Wednesday, August 17, 2022

Re: Approval – PrimeSouth Sale of Pump Station 4044 Parcel

Background:

Pump Station 4044 is in need of rehabilitation and the current location is not suitable nor would the neighboring land-owner negotiate to sell additional land to suit the rehabilitation. Therefore, staff proposed relocating the station to a parcel the immediate east of the existing parcel, owned by PrimeSouth Bank. An appraisal and survey were obtained. The new parcel will consist of .029 acres and will include an access easement through the parking lot of PrimeSouth Bank. The parcel is already encumbered by existing easements which will benefit the proposed use and diminishes the appraised value. The appraised value was found to be \$4,725.

Staff Report

Staff has reviewed the survey, deed, and appraisal and finds the pricing to be reasonable and acceptable. A copy of the survey, deed, and appraisal are attached.

Recommended Action

Staff recommends purchasing the parcel from PrimeSouth at the appraised value.

Recommended Motion

"I make a motion that the Brunswick-Glynn Joint Water and Sewer Commission Finance Committee forward to the full commission the deed and appraisal with a recommendation for approval and authorization of the Chairman to execute any and all documents necessary to complete the purchase."

Enclosures

Deed

Appraisal (including survey)

Brunswick-Glynn JWSC Balance Sheet

June 30, 2021 and July 31, 2022

CURRENT ASSETS Cash and Cash Equivalents 4,202,919 1,529,692 Bond Sinking Fund 624,795 915,834 Accounts Receivable (Net of Allowance for Bad Debts of \$218,898 and \$57,450) 1,560,661 1,966,096 Intergovernmental Receivable 1,140,587 0 Intergovernmental Receivable 1,765,391 1,765,391 Unbilled Revenue 1,765,391 1,765,391 Prepaid Expenses 381,886 379,623 Inventory 1,365,754 1,509,462 Total Current Assets 33,176,231 40,970,136 RESTRICTED CASH ACCOUNTS JWSC Reserves 33,176,231 40,970,136 Capital Reserves 8,665,720 9,694,912 SPLOST Account 7,487,976 445,098 Trustee Held Funds 11,122 15,367,706 Customer Deposit Reserve 2,588,435 122,879,360 CAPITAL ASSETS Fixed Assets (Net of Depreciation of \$136,740,068 and \$142,112,009) Construction in Progress 21,197,767 <th></th> <th>June 30,</th> <th>2021</th> <th>July 31,</th> <th>2022</th>		June 30,	2021	July 31,	2022
Bond Sinking Fund	CURRENT ASSETS				
Accounts Receivable (Net of Allowance for Bad Debts of \$218,898 and \$57,450) 1,560,661 1,960,096 Intergovermental Receivable 1,140,587 0 0 1,765,391 1,774 1,775,391 1,774 1,775,391 1,774 1,774 1,775,391 1,774 1,775	Cash and Cash Equivalents	4,202,919		1,529,692	
Bad Debts of \$218,898 and \$57,450) 1,660,661 1,966,096 Intergovernmental Receivable 1,140,587 0 1,140,587 1,765,391 1,796,391 1,796,391 1,796,391 1,796,391 1,796,391 1,799,622 1,777,533 1,509,462 1,509,462 1,509,462 1,509,462 1,509,462 1,509,462 1,509,4912 1,509,49	Bond Sinking Fund	624,795		915,834	
Intergovernmental Receivable 1,140,587 0 1 1,40,587 0 1 1,40,587 0 0 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,765,391 1,761,291 1,761,291 1,761,291 1,761,291 1,761,291 1,775,391 1,761,291 1,775,391	Accounts Receivable (Net of Allowance for				
Interest Receivable	Bad Debts of \$218,898 and \$57,450)	1,560,661		1,966,096	
Unbilled Revenue 1,765,391 1,765,391 379,623 Prepaid Expenses 381,886 379,623 1,509,462 379,623 Inventory 1,365,754 11,177,533 8,066,099 RESTRICTED CASH ACCOUNTS JWSC Reserves 33,176,231 40,970,136 44,698 Capital Reserves 8,565,720 9,694,912 59,694,912 SPLOST Account 7,487,976 445,098 Trustee Held Funds 11,122 15,387,174 Customer Deposit Reserve 2,588,435 2,697,706 69,145,025 CAPITAL ASSETS 51,829,484 69,145,025 Total Reserts (Net of Depreciation of 121,068,836 122,879,360 69,145,025 DEFERED ASSETS 142,266,603 163,136,926 DEFERED ASSETS 1,294,203 1,294,203 1,294,203 Deferred Pension Outflows 1,294,203 1,294,203 2,586,890 DEFERRD ASSETS 207,642,704 242,934,941 CURRENT LIABILITIES	Intergovernmental Receivable	1,140,587		0	
Prepaid Expenses 1,386,754 1,586,764 1,580,462 1,509,462	Interest Receivable	135,540		0	
Prepaid Expenses 381,886 379,623 Inventory 1,385,754 1,509,462 Total Current Assets 11,177,533 8,066,099 RESTRICTED CASH ACCOUNTS 33,176,231 40,970,136 Capital Reserves 8,565,720 9,694,912 Sp.057,744 Capital Reserve 11,122 15,367,174 445,098 Trustee Held Funds 11,122 15,367,174 42,667,706 Customer Deposit Reserve 2,588,435 51,829,484 69,145,025 CAPITAL ASSETS 51,829,484 122,879,360 69,145,025 Fixed Assets (Net of Depreciation of \$136,740,068 and \$142,112,009) 21,197,767 40,257,566 163,136,926 Ocnstruction in Progress 21,197,767 40,257,566 163,136,926 DEFERRED ASSETS 12,24,203 1,294,203 1,294,203 Deferred On 2010C Bond Refunding 1,074,881 2,369,084 1,292,687 2,586,890 TOTAL ASSETS 207,642,704 242,934,941 CURRENT LIABILITIES 2000 Promise of Promise	Unbilled Revenue			1,765,391	
Inventory	Prepaid Expenses			379,623	
Total Current Assets	5 - Control 1				
RESTRICTED CASH ACCOUNTS			11.177.533		8,066,099
DWSC Reserves 33,176,231 40,970,136 Capital Reserves 8,565,720 9,694,912 SPLOST Account 7,487,976 445,098 Trustee Held Funds 11,122 15,367,174 Customer Deposit Reserve 2,588,435 2,667,706 Total Restricted Cash 51,829,484 69,145,025			, ,		
Capital Reserves 8,665,720 mode 9,694,912 mode A45,098 mode SPLOST Account 7,487,976 mode 445,098 mode 445,025 mode 69,145,025 mode 7,286,890 mode 7,286,890 mode 7,280,000 mode 7,280,000 mode 7,280,000 mode 7,280,000 mode 7,280,000 mode 7,280,000 mode 7,	RESTRICTED CASH ACCOUNTS				
SPLOST Account 7,487,976 445,098 Trustee Held Funds 11,122 15,367,174 Customer Deposit Reserve 2,588,435 2,667,706 Total Restricted Cash 51,829,484 69,145,025 CAPITAL ASSETS Fixed Assets (Net of Depreciation of \$136,740,068 and \$142,112,009) 121,068,836 122,879,360 Construction in Progress 21,197,767 40,257,566 Total Capital Assets 142,266,603 163,136,926 DEFERRED ASSETS Total Deferred Pension Outflows 1,294,203 1,294,203 2,586,890 Deferred On 2010C Bond Refunding 1,074,881 2,369,084 1,292,687 2,586,890 TOTAL ASSETS 207,642,704 242,934,941 CURRENT LIABILITIES Bond Premium 0 146,860 44,680 Accorded Liabilities 2,971,877 1,415,683 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,604 46,60	JWSC Reserves	33,176,231		40,970,136	
Trustee Held Funds 11,122 15,367,174 2,667,706 Total Restricted Cash 2,588,435 51,829,484 69,145,025 CAPITAL ASSETS Fixed Assets (Net of Depreciation of \$121,068,836 of \$122,879,360 of \$136,740,068 and \$142,112,009) 121,068,836 of \$142,266,603 122,879,360 of \$136,740,068 and \$142,112,009) Construction In Progress 21,197,767 40,257,566 of 40,257,566 40,257,566 of 40,257,566 40,257,566 of 40,2	Capital Reserves	8,565,720		9,694,912	
Customer Deposit Reserve 2,588,435 51,829,484 59,145,025 CAPITAL ASSETS	SPLOST Account	7,487,976		445,098	
Total Restricted Cash 51,829,484 69,145,025 CAPITAL ASSETS Fixed Assets (Net of Depreciation of \$136,740,068 and \$142,112,009) 121,068,836 122,879,360 122,879,360 122,879,360 122,879,360 122,879,360 122,879,360 163,136,926 DEFERRED ASSETS 1,294,203 1,294,203 1,294,203 1,294,203 1,294,203 1,294,203 1,294,203 1,294,203 1,294,203 2,586,890 TOTAL ASSETS 207,642,704 242,934,941 CURRENT LIABILITIES 8 207,642,704 242,934,941 CURRENT LIABILITIES 8 9 14,65,683 Accrued Salaries and Vacation 750,235 353,815 Accrued Liabilities 204,469 192,892 Unearmed Revenue 0 2,000,000 Retainage Payable 692,615 1,114,114					

OTHER LIABILITIES				
OTHER LIABILITIES Customer Deposits Payable		2,536,761		2,699,098
Oustomer Deposits Fayable		2,000,701		2,000,000
NET PENSION LIABILITY				
Total Deferred Pension Inflows	313,415		313,415	
Net Pension Liability	2,856,076		2,556,076	
		3,169,491		2,869,491
TOTAL LIABILITIES	_	46,868,833	_	69,309,014
10.200-0	_		_	
NET POSITION	0.4.044.550		04.545.074	
Net Investment In Capital Assets	84,611,559		64,515,971	
Restricted For Debt Service	635,917		16,283,008	
Restricted For Capital Projects	49,229,927		51,110,146	
Restricted Customer Deposits	2,588,435		2,667,706	
Unrestricted	23,708,033	160,773,871	39,049,097	173,625,928
	=	100,773,071	=	173,023,320
Net Investment In Capital Assets				
Capital Assets (Net of Depreciation)	121,068,836		122,879,360	
Short-Term Portion of Debt	(2,563,592)		(2,253,798)	
Long-Term Portion of Bonds Payable	(27,738,000)		(41,408,000)	
Long-Term Portion of Capital Leases	(312,647)		(176,469)	
Long-Term Portion of GEFA Loans Payable	(5,843,038)		(14,525,122)	
	=	84,611,559	=	64,515,971
Restricted For Debt Service				
•	624,795		915,834	
Bond Sinking Fund Trustee Held Service Reserves	11,122		15,367,174	
Trustee Held Service Reserves	11,122	635,917	15,367,174	16,283,008
	=	000,917	=	10,200,000
Restricted (Legal & Elective)				
R&R, Capital, Operating, Group Insurance	33,176,231		40,970,136	
Capital Improvement Fees	8,565,720		9,694,912	
SPLOST	7,487,976		445,098	
		49,229,927		51,110,146
	_		_	
Restricted Customer Deposits	=	2,588,435	=	2,667,706
Unrestricted				
Total Assets	207,642,704		242,934,941	
Less: Total Liabilities	(46,868,833)		(69,309,014)	
Less: Total Restricted	(137,065,838)		(134,576,831)	
		23,708,033	7	39,049,097

Brunswick-Glynn JWSC Combined Revenue Statement Summary Revenue For the One Month Ended July 31, 2022

	FY22	FY22	FY23	FY23 YTD	FY23 YTD	FY 23 YTD	FY 23 YTD	Over/Under
	Total Expenses	YTD - July	Budget Amended	Budget - 1 mth	Expenses - 1 mth	Purch. Orders	Expenses + POs	Budget YTD
Sewer Revenues	14,351,806	1,341,244	14,225,000	1,185,417	1,432,401	0	1,432,401	246,985
Water Revenues	6,517,162	650,608	7,200,000	600,000	756,887	0	756,887	156,887
Debt Charges	4,468,780	369,135	4,440,000	370,000	376,794	0	376,794	6,794
Administrative Fees	6,446,652	534,750	6,400,000	533,333	545,019	0	545,019	11,685
Planning & Construction Fees	27,489	1,100	20,000	1,667	3,125	0	3,125	1,458
Interest Income	355,348	30,479	300,000	25,000	8,842	0	8,842	(16,158)
Other Income	2,397,612	180,079	1,815,000	151,250	234,910	0	234,910	83,660
OPERATING REVENUES	34,564,847	3,107,395	34,400,000	2,866,667	3,357,979	0	3,357,979	491,312
Governing Body Expenses	130,804	2,504	211,800	17,650	2,513	0	2,513	15,137
Personnel Expenses	10,245,295	785,922	11,533,700	961,142	1,195,996	0	1,195,996	(234,854)
Operating Expenses	9,906,475	762,714	10,707,400	892,283	705,524	659,147	1,364,671	(472,388)
Capital Costs	780,132	92,840	1,075,900	1,075,900	28,225	7,903	36,128	1,039,772
OPERATING EXPENSES	21,062,706	1,643,981	23,528,800	2,946,975	1,932,259	667,050	2,599,309	347,666
Net Operating Revenue	13,502,141	1,463,414	10,871,200	(80,308)	1,425,720	(667,050)	758,670	838,978
Bad Debt Expense	102,261	32,729	100,000	8,333	19,825	0	19,825	(11,492)
Interest Expense	1,108,862	73,402	853,900	71,158	96,261	0	96,261	(25,103)
Debt Principal	2,096,667	173,917	2,145,000	178,750	178,750	0	178,750	0
Reserve Transfers	7,389,300	615,776	7,772,300	647,692	647,692	0	647,692	0
Net Revenue (Loss) Before Capital Fees	2,805,051	567,591	0	0	483,192	(667,050)	(183,858)	802,384
Capital Improvement Fees	2,812,370	303,080	0	0	317,170	0	317,170	(317,170)
Capital Fees	2,812,370	303,080	0	0	317,170	0	317,170	(317,170)
Net Revenues	5,617,421	870,671	0	0	800,362	(667,050)	133,312	1,119,554

Brunswick-Glynn JWSC Combined Revenue Statement Expenses By Division For the One Month Ended July 31, 2022

	FY22	FY22	FY23	FY23 YTD	FY23 YTD	FY 23 YTD	FY 23 YTD	Over/Under
	Total Expenses	YTD - July	Budget Amended	Budget - 1 mth	Expenses - 1 mth	Purch. Orders	Expenses + POs	Budget YTD
Sewer Revenues	14,351,806	1,341,244	14,225,000	1,185,417	1,432,401	0	1,432,401	246,985
Water Revenues	6,517,162	650,608	7,200,000	600,000	756,887	0	756,887	156,887
Debt Charges	4,468,780	369,135	4,440,000	370,000	376,794	0	376,794	6,794
Administrative Fees	6,446,652	534,750	6,400,000	533,333	545,019	0	545,019	11,685
Planning & Construction Fees	27,489	1,100	20,000	1,667	3,125	0	3,125	1,458
Interest Income	355,348	30,479	300,000	25,000	8,842	0	8,842	(16,158)
Other Income	2,397,612	180,079	1,815,000	151,250	234,910	0	234,910	83,660
OPERATING REVENUES	34,564,847	3,107,395	34,400,000	2,866,667	3,357,979	0	3,357,979	491,312
Governing Body	130,804	2,504	211,800	17,650	2,513	0	2,513	15,137
Office of the Director	797,030	53,970	889,600	106,217	82,629	439	83,068	23,148
Administration	1,597,192	136,542	1,836,600	297,883	179,418	12,110	191,529	106,355
Finance	2,785,874	237,893	3,255,200	271,267	256,866	0	256,866	14,401
Planning and Construction	1,239,558	87,148	1,469,500	164,075	142,444	935	143,379	20,696
Purchasing	829,304	73,960	948,400	79,033	84,035	159,010	243,045	(164,011)
Systems Pumping and Maintenance	4,838,061	317,563	5,626,600	789,717	410,172	165,398	575,571	214,146
Wastewater Treatment	5,212,635	458,140	5,496,500	760,542	438,292	146,404	584,696	175,846
Industrial Pretreatment	29,236	2,291	34,400	2,867	1,402	1,495	2,897	(30)
Water Production	1,327,013	138,629	1,361,600	159,300	157,360	168,597	325,957	(166,657)
Water Distribution	1,869,922	106,659	1,927,600	259,175	144,261	12,662	156,923	102,252
Property and Casualty Insurance	406,077	28,682	471,000	39,250	32,867	0	32,867	6,383
OPERATING EXPENSES	21,062,706	1,643,981	23,528,800	2,946,975	1,932,259	667,050	2,599,309	347,666
Net Operating Revenue	13,502,141	1,463,414	10,871,200	(80,308)	1,425,720	(667,050)	758,670	838,978
Bad Debt Expense	102,261	32,729	100,000	8,333	19,825	0	19,825	(11,492)
Interest Expense	1,108,862	73,402	853,900	71,158	96,261	0	96,261	(25,103)
Debt Principal	2,096,667	173,917	2,145,000	178,750	178,750	0	178,750	0
Reserve Transfers	7,389,300	615,776	7,772,300	647,692	647,692	0	647,692	0
Net Revenue (Loss) Before Capital Fees	2,805,051	567,591	0	0	483,192	(667,050)	(183,858)	802,384
Capital Improvement Fees	2,812,370	303,080	0	0	317,170	0	317,170	(317,170)
Capital Fees	2,812,370	303,080	0	0	317,170	0	317,170	(317,170)
Net Revenues	5,617,421	870,671	0	0	800,362	(667,050)	133,312	1,119,554

Brunswick-Glynn Joint Water and Sewer Commission Supplemental Schedule of Cash Balances

				Distribution	of Funds	
		7/31/22 Balance	Truist Overnight Cash	Investment Accounts	Held By Trustee	Cash
Opera	ating and Debt Service Cash Accounts					
Cash and Cash Equivalents						
Revenue Deposit Account	Cash account with BB&T earning daily market interest. All JWSC cash receipts are deposited to this account and then transferred.	1,358,507	1,358,507			
General Checking Account Payroll Checking Account Group Insurance - UHC		129,293 8,892 29,000	129,293 8,892 29,000			
Change and Petty Cash Accounts	•	4,000 1,529,692	1,525,692	0	0	4,000 4,000
Bond Sinking Fund	Funds held by US Bank for payment to bondholders of the JWSC Revenue Bonds.	915,834			915,834	
Elective Res	erves Established by the JWSC Commission					
Operating Reserve	Reserve established by the JWSC at the issuance of the 2010C Revenue Bonds. Originally targeted at 6 months of operating expenses, subsequently	8,938,810	153,909	8,784,901		
Capital Reserve	reduced to 4 months. Reserve established by the JWSC at the issuance of the 2010C Revenue Bonds. Funded in the amount of \$300,000 per year. Originally intended to be used	3,769,675	604,952	3,164,723		
Repair and Replacement Reserve	to offset future borrowings. Reserve established by the JWSC at the issuance of the 2010C Revenue Bonds. Funded in the amount of \$7.1M for FYE 2022. Utilized for the completion of	27,338,367	5,506,204	21,832,163		
Group Insurance Reserve	infrastructure projects. This reserve was originally established for expansion of the system. It has been redesignated for funding of the self-insured health benefits.	923,284	119,817	803,467		*.
	of the son medica reality persons.	40,970,136	6,384,882	34,585,254	0	0

Other Available Reserves

Construction Fund and Debt Service Fund

				Distribution	of Funds	
		7/31/22 Balance	Truist Overnight Cash	Investment Accounts	Held By Trustee	Cash
Capital Improvement Fee Reserves	Reserves for the Capital Improvement Fees collected by District. Funds are utilized to complete expansion projects.	9,694,912	1,696,088	7,998,824		
SPLOST Account	TRUIST cash account to physically separate SPLOST monies. Held in a both cash and investment funds.	445,098	408,891	36,207		
Customer Deposit Reserve	Monies held for deposits made by customers. The JWSC does not return interest earned on deposits per Water & Sewer Ordinance.	2,667,706	107,880	2,559,826		
	per vvater a sewer ordinance.	12,807,716	2,212,859	10,594,857		
	Total	\$ 71,590,552.06				
			Overnight Cash	Investments	Held by Trustees	Onsite Cash
	Cash and Cash Equivalents	1,529,692	1,525,692	mvoomone		4,000
	Bond Sinking Fund	915,834	0.004.000	24 505 254	915,834	
4	Elective Reserves Bond Trustee Reserves	40,970,136 15,367,174	6,384,882	34,585,254	15,367,174	
	Legally Restricted Reserves	12,807,716	2,212,859	10,594,857	10,007,174	
		\$ 71,590,552.06	10,123,433	45,180,111	16,283,008	4,00

15,367,174

15,367,174

Bond Trustee Reserves

PROJECT COST SUMMARY

				Costs To	Fiscal Year	6/30/23	Total		
Project #	Project Name		Budget	6/30/22	Expenditures	Encumbrance	6/30/2023	To Complete	
CIV 8 DW	CETA LOANIC (INTEREST DAVIMENTS)	R&R	720,000.00	118,372.33	1,560.15	0.00	119,932.48	600,067.52	
CW & DW	GEFA LOANS (INTEREST PAYMENTS) NORTH MAINLAND SEWER BASIN REROUTE (Phases I, II, & III)	SPLOST	12,710,159.18	12,710,159.18	0.00	0.00	12,710,159.18	0.00	
702 702	NORTH MAINLAND SEWER BASIN REROUTE (Phases I, II, & III)	CIF	2,189,840.82	672,601.34	0.00	32,299.62	704,900.96	1,484,939.86	
702	CANAL ROAD TO GLYNCO 12" WATERMAIN LOOP	CIF	1,200,000.00	735,601.99	8,111.00	0.01	743,713.00	456,287.00	
801	FEMA MITIGATION (GEMA Rept/Sub Agreement)	R&R	3,188,000.00	236,429.54	0.00	332,307.00	568,736.54	2,619,263.46	
804	MAGNOLIA WATER IMPROVEMENT	R&R	1,700,000.00	1,750,188.77	0.00	0.00	1,750,188.77	(50,188.77)	
906	2019 WATER POLLUTION CONTROL FAC REHAB -AC & DC	GEFA LOAN	15,000,000.00	9,553,526.42	0.00	1,286,205.34	10,839,731.76	4,160,268.24	
906	2019 WATER POLLUTION CONTROL FAC REHAB -AC & DC	SPLOST	1,641,306.30	1,383,345.64	3,900.00	252,219.21	1,639,464.85	1,841.45	
2001	PS 4105 BASIN EXPANSION	R&R	1,000,000.00	1,000,000.00	0.00	0.00	1,000,000.00	0.00	
2001	PS 4105 BASIN EXPANSION	CIF	485,000.00	22,347.04	94,649.70	0.00	116,996.74	368,003.26	
2009	SEA PALMS EAST WATER LINE REHAB	SPLOST	178,595.00	37,703.42	0.00	0.00	37,703.42	140,891.58	
2014	PS 2002 FM REPLACEMENT	R&R	500,000.00	140,298.16	0.00	25,229.61	165,527.77	334,472.23	
2015	BAY STREET WATER IMPROVEMENTS	R&R	400,000.00	36,808.31	0.00	0.00	36,808.31	363,191.69	
2016	ARCO WATER & SEWER EXPANSION ENGINEERING	CIF	300,000.00	290,086.00	0.00	9,914.00	300,000.00	0.00	
2017	LS 2023 REHAB	R&R	275,000.00	0.00	0.00		0.00	275,000.00	
2020	COMMUNITY RD AREA SEWER EXPANSION ENGINEERING	CIF	250,000.00	198,264.50	18,740.00	140,561.50	357,566.00	(107,566.00)	
2021	GALVANIZED REPLACEMENTS	R&R •		161,144.28	0.00	0.00	161,144.28	338,855.72	
2023	SSI PRV	R&R	150,000.00	0.00	0.00		0.00	150,000.00	
2024	MASTER PLAN UPDATE	R&R	247,500.00	244,670.00	0.00	2,830.00	247,500.00	0.00	
2025	NM WATER PRV	R&R	100,000.00	0.00	0.00		0.00	100,000.00	
2027	PUBLIC SAFETY COMPLEX/PS4116 (Reimbursed by County)	R&R	498,499.00	0.00	0.00	0.00	0.00	0.00	Reimbursement complete - Dedication
2028	METER REPLACEMENTS - PROJECT YEARS 1 & 2	GEFA LOAN	7,500,000.00	9,455,911.20	1,910.00	1,185,204.65	10,643,025.85	(3,143,025.85)	
2101	ARCO WATER & SEWER EXPANSION	BOND	3,500,000.00	467,888.68	0.00	3,276,200.92	3,744,089.60	(244,089.60)	
2102	CANAL ROAD WPF	R&R	1,850,000.00	39,540.00	0.00	186,260.00	225,800.00	1,624,200.00	
2103	NORTH MAINLAND WATER LOOPS	R&R	1,250,000.00	118,300.50	0.00	95,699.50	214,000.00	1,036,000.00	
2104	PS 4002 REHAB	R&R	650,000.00	43,314.10	0.00	36,685.90	80,000.00	570,000.00	
2104	PS 4044 REHAB	R&R	550,000.00	35,190.00	0.00	37,810.00	73,000.00	477,000.00	
2106	DUNBAR CREEK ENGINEERING	R&R	450,000.00	67,021.14	245,965.86	4,253,545.30	4,566,532.30	(4,116,532.30)	
2107	PRIORITY BASIN CLEAN/CCTV	R&R	425,000.00	293,097.61	0.00	0.00	293,097.61	0.00	Completed 4/30/22
2107	PS 4001 REHAB	R&R	400,000.00	21,657.05	0.00	18,642.95	40,300.00	359,700.00	
2109	HWY 17 NORTH PUMP STATION	CIF	400,000.00	27,604.83	0.00	972.32	28,577.15	371,422.85	
2110	PS 3101 REHAB	R&R	375,000.00	21,657.05	0.00	18,642.95	40,300.00	334,700.00	
			60,583,900.30	39,882,729.08	374,836.71	11,191,230.78	51,448,796.57	8,504,702.34	
					40,257,565.79			19,695,933.12	