



Brunswick-Glynn County Joint Water and Sewer Commission

**RFP No. 20-005
Request For Proposals**

**Uniform Services
for the
Brunswick-Glynn County Joint Water and Sewer Commission**

Thursday, July 11, 2019

MANDATORY Pre-proposal meeting Wednesday, July 31, 10:00 a.m.

**Deadline for questions Friday, 8/2/2019, no later than 5:00 p.m. EST.
Questions must be directed in writing (via e-mail) to the
Purchasing Director, Pamela Drury-Crosby, email- pcrosby@bgjwsc.org**

Responses Due by:

12:00 NOON, EST Tuesday, August 13, 2019 to:

**Purchasing Division
Joint Water and Sewer Commission
1703 Gloucester Street
Brunswick, Georgia 31520
(912) 261-7100**

**Proposals should be clearly labeled as follows:
"RFP No. 20-005 Uniform Services"**

**Submit responses in hard copy only; electronic or fax responses will not be accepted.
Responses received after the deadline or at any other locations will not be accepted.**

**FOR COMPLETE DETAILS OF THIS SOLICITATION, please visit the BGJWSC website, utilizing the
following link:**

<http://www.bgjwsc.org/departments/procurement/>

**BRUNSWICK-GLYNN COUNTY
JOINT WATER AND SEWER COMMISSION
REQUEST FOR PROPOSAL
No. 20-005
Uniform Services**

Purpose:

The JWSC is requesting proposals from qualified vendors to provide rental of uniforms and laundry services at once per week intervals for (4) of its operational division locations and purchase of various

Scope:

The vendor will furnish a proposal with price for eleven (11) uniforms assigned personally for each employee, five (5) at the beginning of the cycle that are ready to wear, one (1) in use and five (5) back at the contractors for cleaning and/or repair, etc. for up to eighty-five (85) employees.

- Cargo Pants
- Comfort Pants
- Shorts
- Comfort Shirt Button Down (short-sleeve)
- Comfort Shirt Hi-Vis (short-sleeve)
- Comfort Shirt Button Down (long-sleeve)
- Comfort Shirt Hi-Vis (long-sleeve)
- Standard Tee
- Standard Tee Hi-Vis

The vendor will furnish a proposal with price for five (5) uniforms for each employee for purchase by the JWSC for up to (40) employees. These will not require laundry service.

- Cargo Pants
- Comfort Pants
- Shorts
- Comfort Shirt Button Down (short-sleeve)
- Comfort Shirt Hi-Vis (short-sleeve)
- Comfort Shirt Button Down (long-sleeve)
- Comfort Shirt Hi-Vis (long-sleeve)
- Standard Tee
- Standard Tee Hi-Vis

The vendor will furnish a proposal with price for (1) JWSC-logo shirt for purchase by the JWSC for the following:

- Men's Button down office shirt (long sleeve)
- Ladies Button down office shirt (long sleeve)
- Men's performance polo
- Men's performance tee
- Ladies performance polo
- Ladies performance tee
- Water-resistant jacket Lightweight Soft Shell
- Thermal-lined Water-resistant jacket Heavier Weight

The vendor will furnish a proposal with price for (1) JWSC-logo shirt for purchase by employee for the following:

- Men's Button down office shirt (long sleeve)
- Ladies Button down office shirt (long sleeve)
- Men's performance polo
- Men's performance tee
- Ladies performance polo
- Ladies performance tee
- Water-resistant jacket Lightweight Soft Shell
- Ladies Cardigan

Upon award vendor will visit the site with samples and take measurements.

Vendor would be allowed to charge back to the JWSC charges for destroyed or lost clothing. Please include this charge in your proposal.

Vendor will be responsible for all cost associated with having uniforms available for wearing including:

- Proper fit Patches/logo's
- Pick up of soiled uniforms
- Drop off of cleaned uniforms
- No charge for size changes
- No charge for repairs
- No charge for replacements due to wear

The vendor must be a state licensed firm as a going entity for at least 5 years, produce a valid certificate of liability insurance, which must be on hand before work begins.

If you have any questions contact Pamela Drury-Crosby, Director Of Procurement by email at pcrosby@bjjwsc.org

The JWSC will hereinafter be referred to as the "JWSC." Respondents to the RFP shall be referred to as "Bidders." The Bidder to whom the contract is awarded shall be referred to as the "Contractor."

General Descriptions & Requirements

- Cargo Pants – Polyester/cotton blend with two front pockets, two rear pockets, and two leg pockets.
- Comfort Pants – Polyester/cotton blend, plain front, no cuffs, two (2) front pockets, two (2) rear pockets.
- Shorts
- Comfort Shirts – Polyester/cotton blended work shirt, long or short sleeves, buttoned down front with two breast pockets with name and JWSC logo.
- Comfort Shirts with Hi-Vis – Polyester/cotton blended work shirt, with reflective stripe, long or short sleeves, buttoned down front with two breast pockets with name and JWSC logo.
- Comfort Polo Shirts – 100% polyester Moisture-Wicking polo shirt with name and JWSC logo

- T-Shirts – Standard
- T-Shirts - Hi-Vis options available?
- Thermal Lined, Water Resistant Jacket
- Water-Resistant Jacket, Lightweight Soft Shell
- Men’s Button Down Office Shirt
- Ladies Button Down Office Shirt
- Men’s Performance Polo
- Ladies Performance Polo
- Ladies Cardigan

Qualifications:

All bidders must be licensed and qualified and understand how to identify and recommend the most effective and appropriate uniform based on industry standards.

Timeline:

Mandatory Pre-Proposal Meeting	Wednesday, July 31, 2019 10:00AM
Deadline for Questions	Friday August 2, 2019 5:00PM
Deadline for Proposals	Tuesday, August 13, 2019 12:00PM NOON

Inspection of Facilities:

The JWSC reserves the right before making an award to have the premise of the bidder inspected, or to take other action necessary to determine fitness, reliability and ability to perform

Communication:

It is the responsibility of the bidder to inquire about any requirement of this RFP that is not understood. Responses to inquiries, if they change or clarify the RFP in a substantial manner, will be forwarded by addenda to all parties that have received a copy of the RFP and attended the Pre-Proposal meeting. The JWSC will not be bound by oral responses to inquiries or written responses other than addenda. Inquiries about the RFP must be made via email to:

Pamela Drury-Crosby, Purchasing Director pcrosby@bgjwsc.org

Evaluation:

Award will be made to the bidder considered most qualified who will act in the best interest of the JWSC and whose proposal meets the demands of the JWSC’s services. Bid packages must include references. These references should represent agencies utilizing the bidder’s services as outlined in the proposal. Provide company names with contact person and telephone number.

Evaluation Criteria:

Proposals will be evaluated on many criteria deemed to be in the JWSC's best interests to include but are not be limited to:

- Ability to meet specifications
- Pricing
- Responsiveness to proposal terms and conditions

- References
- Experience in providing the services specified in this RFP.

Pre Proposal:

There is a mandatory pre-proposal conference that will allow for a detailed discussion of the staff and use patterns, our services and the JWSC's expectations. At this time, bidders will have an opportunity to address any questions and communicate the feasibility of the JWSC's expectations. If bidders do not attend this conference and still submit a bid package, their bids will not be considered valid and will not be considered for award.

The pre proposal conference will be held on Wednesday, July 31, 2019 and begin at promptly 10:00 am at JWSC Administration Offices at 1703 Gloucester Street, Brunswick, GA 31520

Award:

The JWSC reserves the right to conduct any tests it may deem advisable and to make all evaluations. The JWSC reserves the right to reject any or all bids, in whole or in part and is not necessarily bound to accept the lowest bid but instead will accept the bid that best suites the JWSC and the JWSC's services. The JWSC reserves the right to waive minor irregularities. A bid may be rejected if it is in any way incomplete or irregular. When there are tie bids, there shall be a preference for local.

Term:

The term is for two (2) years if both the JWSC and vendor agree, the term may be extended up to three (3) years.

No pricing changes are allowed during the first two years of the term. For subsequent years, no price change will be allowed without agreement of all parties. Any price increase must be submitted to the JWSC at least sixty (60) days prior to the end of the first term.

It is the responsibility of the bidder to inquire about any details of this RFP that are not understood. All inquiries must be submitted by email. Responses to inquiries, if they change the RFP in a substantial manner, will be forwarded by email addenda to all parties that have received a copy of the RFP. Therefore, it is the responsibility of the bidder to ensure an email address has been provided.

Submission:

A **SIGNED** original and three (3) copies of the bid form and bidder's qualification form must be received at the JWSC Administrative Offices at 1703 Gloucester Street, Brunswick, GA 31520. **Deadline for submittals is Tuesday, August 13, 2019 at 12:00 NOON.** The bid must be date/time stamped by JWSC Procurement staff in order to be considered. Bidders are strongly encouraged to submit bids in advance of the due date/time to avoid the possibility of missing the deadline due to unforeseen circumstances. Bidders assume the risk of the methods of dispatch chosen. The JWSC assumes no responsibility for delays caused by any package or mail delivery service or unforeseen condition. A postmark on or before the due date WILL NOT be a substitute for receipt of bid. Bids received after the due date and time will be not be returned. Additional time will not be granted to any single bidder, however, additional time may be granted to all bidders when the JWSC determines that circumstances require it. **FAXED OR E-MAIL PROPOSALS WILL NOT BE ACCEPTED.**

Envelope:

The signed bid should be submitted in an envelope or package, sealed and identified on the outside of the envelope with contact name, contact email, company name and due date and labeled "RFP No. 20-005 Uniform Services".

Bid Opening:

The bid packages will be opened and bid amounts recorded immediately upon closure of the bid acceptance at JWSC Administrative Offices, 1703 Gloucester Street, Brunswick, Georgia 31520. For all bids clearly identify a primary contact, provide an email address for the primary contact, and company name.

Insurance Requirements:

Please see Exhibit A

Materials to Include:

1. Contact Information
2. Description of Company
3. Project Proposal
4. Proposed Delivery Schedule
5. Basis of Pricing
6. E Verify Affidavit or Statement
7. Certificate of Insurance
8. References as previously described

Selection:

All of the proposals are due on or before August 13, 2019 at 12:00 NOON. Each proposal will be evaluated by the appropriate staff. Three (3) bidders may be placed on a "short list" and MAY be asked to come in for an interview. The bidders that are selected to come in for an interview may be asked to submit additional information. You will be notified within one (1) week prior to the interview date of any additional information that will be needed from our office. We reserve the right to ask for clarification or additional information contained so that a fair and comprehensive evaluation of all proposals can be conducted. If only three (3) bids are received, the JWSC reserves the right to terminate this process and begin again or to choose from the three (3) submissions.

Debarment:

Submission of a signed bid in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the JWSC will be notified of any change in this status.

E-Verify:

All bidders must submit an affidavit to certify that they participate in the Federal Employment Eligibility Verification. If a bidder does not participate in this free program, they must submit a statement that they will sign up for the program before the contract commences.

Proposal Form

Location:

1703 Gloucester Street, Brunswick, GA 31520 -- JWSC Purchase

Description	Unit Price	Potential Number of Employees	Purchase Price	Replacement Cost
Cargo Pants		15		
Women's Pants		1		
Men's Button Down Office Shirt (Long-Sleeve)		15		
Women's Button Down Office Shirt (Long-Sleeve)		10		
Men's Performance Polo		25		
Women's Performance Polo		20		
Standard T-Shirt		50		
Standard T-Shirt with High-Vis Option		20		
Ladies Cardigan		20		
Name Emblem		1 per shirt		
JWSC Logo		1 per shirt		

Having carefully examined the request for proposal for uniform and laundry services at 1703 Gloucester Street, Brunswick, GA 31520 and having visited the sites, examined and become familiar with all conditions affecting the cost of the work. The undersigned hereby propose to furnish all labor, material, equipment and incidentals; and to perform all work in the manner and form as provided. It is the responsibility of the bidder to furnish with their bid a list clarifying any and all deviations from these specifications, written or implied, in order that a fair and proper evaluation can be made. Those bidders not submitting a list of deviations will be presumed to have bid as specified.

DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

STATE _____ ZIP CODE _____ FAX # _____

E-MAIL: _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

Location:
1703 Gloucester Street, Brunswick, GA 31520 -- Employee Purchase

Description	Unit Price	Potential Number of Employees	Purchase Price	Replacement Cost
Men's Button Down Office Shirt (Long-Sleeve)		15		
Ladies Button Down Office Shirt (Long-Sleeve)		10		
Men's Performance Polo		25		
Ladies Performance Polo		20		
Men's Performance Tee		50		
Ladies Performance Tee		20		
Ladies Cardigan				
Water Resistant Jacket (Soft Shell)		75		
Name Emblem		1 per shirt		
JWSC Logo		1 per shirt		

Having carefully examined the request for proposal for uniform and laundry services at 1703 Gloucester Street, Brunswick, GA 31520 and having visited the sites, examined and become familiar with all conditions affecting the cost of the work. The undersigned hereby propose to furnish all labor, material, equipment and incidentals; and to perform all work in the manner and form as provided. It is the responsibility of the bidder to furnish with their bid a list clarifying any and all deviations from these specifications, written or implied, in order that a fair and proper evaluation can be made. Those bidders not submitting a list of deviations will be presumed to have bid as specified.

DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

STATE _____ ZIP CODE _____ FAX # _____

E-MAIL: _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

Location:**2909 Newcastle Street, Brunswick, GA 31520 – Rental & Laundry Services**

Description	Unit Price	Potential Number of Employees	Total Cost per Week	Replacement Cost
Cargo Pants		65		
Women's Pants		7		
Cargo Shorts		15		
Polo Shirt		40		
Comfort Pants		65		
Comfort Shirts		65		
Men's Button Down Office Shirt (Long-Sleeve)		5		
Women's Button Down Office Shirt (Long-Sleeve)		3		
Men's Performance Polo		40		
Women's Performance Polo		7		
Standard T-Shirt		75		
Standard T-Shirt with High-Vis Option		65		
Ladies Cardigan		3		
Name Emblem		1 per shirt		
JWSC Logo		1 per shirt		

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DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

STATE _____ ZIP CODE _____ FAX # _____

E-MAIL: _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

Location:

1777 Old Jesup Road, Brunswick, GA 31523 – Rental & Laundry

Description	Unit Price	Potential Number of Employees	Total Cost per Week	Replacement Cost
Cargo Pants		7		
Cargo Shorts		7		
Polo Shirt		7		
Comfort Pants		7		
Comfort Shirts		7		
Men's Button Down Office Shirt (Long-Sleeve)		1		
Men's Performance Polo		7		
Standard T-Shirt		7		
Standard T-Shirt with High-Vis Option		7		
Name Emblem		1 per shirt		
JWSC Logo		1 per shirt		

Having carefully examined the request for proposal for uniform and laundry services at 1703 Gloucester Street, Brunswick, GA 31520 and having visited the sites, examined and become familiar with all conditions affecting the cost of the work. The undersigned hereby propose to furnish all labor, material, equipment and incidentals; and to perform all work in the manner and form as provided. It is the responsibility of the bidder to furnish with their bid a list clarifying any and all deviations from these specifications, written or implied, in order that a fair and proper evaluation can be made. Those bidders not submitting a list of deviations will be presumed to have bid as specified.

DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

JWSC _____ STATE _____ ZIP CODE _____

E-MAIL: _____ FAX # _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

Location:**161 S Harrington, St. Simons Island, Georgia 31522 – Rental & Laundry Services**

Description	Unit Price	Potential Number of Employees	Total Cost per Week	Replacement Cost
Cargo Pants		15		
Women's Pants		1		
Cargo Shorts		15		
Polo Shirt		15		
Comfort Pants		15		
Comfort Shirts		15		
Men's Button Down Office Shirt (Long-Sleeve)		2		
Women's Button Down Office Shirt (Long-Sleeve)		1		
Men's Performance Polo		15		
Women's Performance Polo		1		
Standard T-Shirt		16		
Standard T-Shirt with High-Vis Option		15		
Ladies Cardigan		1		
Name Emblem		1 per shirt		
JWSC Logo		1 per shirt		

Having carefully examined the request for proposal for uniform and laundry services at 1703 Gloucester Street, Brunswick, GA 31520 and having visited the sites, examined and become familiar with all conditions affecting the cost of the work. The undersigned hereby propose to furnish all labor, material, equipment and incidentals; and to perform all work in the manner and form as provided. It is the responsibility of the bidder to furnish with their bid a list clarifying any and all deviations from these specifications, written or implied, in order that a fair and proper evaluation can be made. Those bidders not submitting a list of deviations will be presumed to have bid as specified.

DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

JWSC _____ STATE _____ ZIP CODE _____

E-MAIL: _____ FAX # _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

Location:
1703 Gloucester Street, Brunswick, Georgia 31520 – Rental & Laundry

Description	Unit Price	Potential Number of Employees	Total Cost per Week	Replacement Cost
Cargo Pants		4		
Cargo Shorts		4		
Polo Shirt		4		
Comfort Pants		4		
Comfort Shirts		4		
Men's Button Down Office Shirt (Long-Sleeve)		1		
Men's Performance Polo		4		
Standard T-Shirt		4		
Standard T-Shirt with High-Vis Option		4		
Name Emblem		1 per shirt		
JWSC Logo		1 per shirt		

Having carefully examined the request for proposal for uniform and laundry services at 1703 Gloucester Street, Brunswick, GA 31520 and having visited the sites, examined and become familiar with all conditions affecting the cost of the work. The undersigned hereby propose to furnish all labor, material, equipment and incidentals; and to perform all work in the manner and form as provided. It is the responsibility of the bidder to furnish with their bid a list clarifying any and all deviations from these specifications, written or implied, in order that a fair and proper evaluation can be made. Those bidders not submitting a list of deviations will be presumed to have bid as specified.

DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

JWSC _____ STATE _____ ZIP CODE _____

E-MAIL: _____ FAX # _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

ALL DEPARTMENTS – Jacket Purchase

Description	Unit Price	Potential Number of Employees	Total Cost per Week	Replacement Cost
Water Resistant Jacket (Soft Shell)		75		
Thermal Lined, Water Resistant Jacket		60		

Having carefully examined the request for proposal for uniform and laundry services at 1703 Gloucester Street, Brunswick, GA 31520 and having visited the sites, examined and become familiar with all conditions affecting the cost of the work. The undersigned hereby propose to furnish all labor, material, equipment and incidentals; and to perform all work in the manner and form as provided. It is the responsibility of the bidder to furnish with their bid a list clarifying any and all deviations from these specifications, written or implied, in order that a fair and proper evaluation can be made. Those bidders not submitting a list of deviations will be presumed to have bid as specified.

DATE TO COMMENCE AFTER NOTIFICATION: _____

COMPANY NAME: _____

ADDRESS: _____

JWSC _____ STATE _____ ZIP CODE _____

E-MAIL: _____ FAX # _____

NAME OF BIDDER: _____

SIGNATURE OF BIDDER _____ DATE: _____

WARRANTY PERIOD: _____

Bidders Qualification Sheet

Company Name _____

Name _____ Title _____

Address _____ City _____

State _____ Zip _____

Phone _____ Fax _____ E-Mail _____

1. Number of years of experience bidder has in the type of work described in specifications.

2. Name & location of places where similar services have been performed in the past five (5) years, and indicate date and year of contracts and name of person to contact who approved Bidders work.

Name	Location	Year	Contact	Email & Phone #

3. Additional Information _____

Signature & Title of Person Preparing this Form Date

License No. (if applicable) _____ Date _____

JWSC
1703 Gloucester Street
Brunswick, Georgia 31520
pcrosby@bjjwsc.org

NON-COLLUSION OATH

COUNTY OF: _____

STATE OF: _____

Before me, the Undersigned Bidder being duly sworn on oath, a Notary Public, for and in the County and State aforesaid, personally appeared _____ and made oath that the Contractor herein, his agents, servants, and/or employees, to the best of his knowledge and belief, have not in any way colluded with anyone for and on behalf of the Contractor, or themselves, to obtain information that would give the Contractor an unfair advantage over others, nor have they colluded with anyone for and on behalf of the Contractor, or themselves, to gain any favoritism in the award of the contract herein.

He or she further states that no person or person, firms, or corporation has, have or will receive directly or indirectly, any rebate, fee gift, commission or thing of value on account of such sale.

Oath and Affirmation

I hereby affirm under the penalties for perjury that the facts and information contained in the foregoing bid for public works are true and correct.

Dated this day _____ of _____, _____

Authorized Signature for Contractor: _____

Title: _____

Contractor's name (print): _____

SWORN TO BEFORE ME THIS _____ DAY OF _____, 2019

NOTARY PUBLIC FOR THE STATE OF _____

My Commission Expires: _____

Notary Public Signature _____

Printed Name: _____

Phone Number: _____

Address: _____

(Note: Notary seal required for foreign

**EXHIBIT A
INSURANCE**

Brunswick-Glynn County Joint Water and Sewer Commission

1703 Gloucester Street
Brunswick, Georgia 31520
(912) 261-7100

INSURANCE REQUIREMENTS

(revised April 2019 to include Professional Liability Requirements)

The description section of your insurance certificate must read:

BGJWSC is named as an additional insured on all coverage except Workers' Compensation as per written contract. A waiver of Subrogation applies to all policies shown above as per written contract.

Insurance Requirements

Before starting and until acceptance of the Work by BGJWSC, and without further limiting its liability under the Contract, Company shall procure and maintain at its sole expense, insurance of the types and in the minimum amounts stated below:

SCHEDULE	AMOUNT
<u>Workers' Compensation</u>	
Georgia Statutory coverage and Employer's Liability (including appropriate Federal Acts)	Statutory Limits (Workers' Compensation) \$500,000 Bodily Injury each accident \$500,000 Bodily Injury by Disease each Employee \$1,000,000 Bodily Injury policy limit
<u>Commercial General Liability</u>	
Premises-Operations	\$1,000,000 each occurrence
Products-Completed Operations	\$2,000,000 annual aggregate for bodily injury and property damage, combined single limit
Contractual Liability	
Independent Contractors	
Broad Form Property Damage	
Explosion, Collapse and Underground Hazards (XCU Coverage) as appropriate	
Primary and Non Contributory	
<u>Automobile Liability</u>	
All autos-owned, hired, or non-owned	\$1,000,000 each occurrence, combined single limit
<u>Professional Liability Insurance</u>	
Errors and Omissions	\$2,000,000 each occurrence; \$4,000,000 annual aggregate
<u>Excess or Umbrella Liability</u>	
(This is additional coverage and limits above the following primary insurance: Employer's Liability, Commercial General Liability and Automobile Liability)	\$2,000,000 each occurrence and annual aggregate

Company's Commercial General Liability and Excess or Umbrella Liability policies shall be effective for two years after Work is complete. The above Indemnification provision is separate and is not limited by the type of insurance or insurance amounts stated above. The General liability shall contain a "Per Project Aggregate".

Company shall specify BGJWSC as an additional insured for all coverage except Workers' Compensation and Employer's Liability. Such insurance shall be primary and non-contributory as to any and all other insurance or self-insurance maintained by BGJWSC. Company shall include a Waiver of Subrogation on all required insurance in favor of BGJWSC, its commission members, employees, agents, successors and assigns.

Such insurance shall be written by a company or companies authorized to do business in the State of Georgia, rated at least A- VII by A M Best and satisfactory to BGJWSC. Prior to commencing any Work under this Contract, certificates evidencing the maintenance of the insurance shall be furnished to BGJWSC for approval.

Contractor.)