



**Brunswick-Glynn County Joint Water and Sewer Commission  
1703 Gloucester Street, Brunswick GA 31520  
Thursday, July 28, 2016 at 2:00 pm  
Commission Chambers**

**Amended AGENDA**

**Call to Order**

**Invocation**

**Pledge**

**PUBLIC COMMENT PERIOD**

*Public Comments will be limited to 3 minutes per speaker. Comments are to be limited to relevant information regarding your position and should avoid being repetitious. Individuals should sign in stating your name, address and the subject matter on which you wish to speak. Your cooperation in this process will be greatly appreciated (subject to change).*

**PRESENTATION**

Employee Recognition

**Frances Wilson**

**Olivia D. Cummings**

**COMMITTEE UPDATES**

Communications & Customer Service – Commissioner Adams

Economic Development – Commissioner Boland

Facilities – Commissioner Perry

Finance – Commissioner Elliott

Human Resources – Commissioner Cason

Legislative – Commissioner Boland

**APPROVAL**

- 1. Minutes from July 7, 2016 Regular** *(subject to any necessary changes)*
- 2. Air Liquide Agreement** – P. Crosby
- 3. Electrical Service Award** – P. Crosby
- 4. 2030 Change Order** – T. Kline / P. Crosby / J. Donaghy
- 5. Unsolicited Proposal Policy Revision** – C. Dorminy

**DISCUSSION:**

- 1. Surplus Update** – J. Meridith
- 2. Vehicle Update** – P. Crosby
- 3. 2032 Update** – T. Kline / Commissioner Boland
- 4. Deed Update** – J. Eddins, HBS
- 5. North Mainland Lift Station** – T. Kline
- 6. St Simons Island Lift Station** – T. Kline

**CHAIRMAN'S UPDATE**

**EXECUTIVE SESSION**



**Brunswick-Glynn County Joint Water and Sewer Commission**  
**1703 Gloucester Street, Brunswick, GA 31520**  
**Thursday, July 28, 2016 at 2:00 PM**

**COMMISSION MINUTES**

**PRESENT:**

**Thomas Boland, Chairman**  
**Clifford Adams, Vice-Chairman**  
**Donald M. Elliott, Commissioner**  
**Allen Booker, County Commissioner**  
**John A. Cason, III, City Commissioner**  
**Ronald Perry, Commissioner**  
**Robert Bowen, Commissioner**

**ALSO PRESENT:**

**Charlie Dorminy, Legal Counsel**  
**John D. Donaghy, Director of Administration & Finance**  
**Pam Crosby, Director of Purchasing**  
**Mr. Jimmy Junkin, Incoming Executive Director**

Commissioner Boland called the meeting to order at 2:00 PM. Commissioner Booker provided the invocation and Commissioner Boland led the pledge.

**PUBLIC COMMENT PERIOD**

There being no citizens who wish to address the Commission, the Chairman closed the public comment period.

**PRESENTATION**

**Employee Recognition** – John Donaghy and Cindy Barnhart.

John Donaghy recognized two Finance Department Employees who recently received their bachelor's degrees. Our employees have higher education and are becoming more valuable assets to the organization. In recognition of their outstanding work performing the duties of their jobs for the Brunswick-Glynn County Joint Water & Sewer Commission while also fulfilling a commitment to further their formal education by completing their Bachelor's degrees.

- **Olivia Cummings** – completed her Bachelor of Arts degree in Social and Criminal Justice with a minor in Psychology.
- **Frances Wilson** – completed her Bachelor of Business Administration degree with a concentration in Accounting.

Commissioner Adams made a motion seconded by Commissioner Elliott to add items #5 North Mainland Lift Station and item #6 St. Simons Lift Station to discussion. Motion approved 7-0-0.

**COMMITTEE UPDATES**

**Communications & Customer Service Committee – Commissioner Adams**

There was nothing new to report.

**Economic Development Committee – Commissioner Elliott**

There was nothing new to report.

**Facilities Committee – Commissioner Perry**

There was nothing new to report.

**Finance Committee – Commissioner Elliott**

There was nothing new to report

**Human Resources Committee – Commissioner Cason**

There was nothing new to report.

**Legislative Committee – Commissioner Boland**

There was nothing new to report.

**APPROVAL**

**1. Minutes from the July 7, 2016 Regular Meeting**

Commissioner Cason made a motion seconded by Commissioner Bowen to approve the minutes from July 7, 2016 Regular Meeting. Motion carried 7-0-0.

**2. Air Liquide-Airgas Merger / Matheson Acquisition Agreement – P. Crosby**

Pam Crosby updated the Commissioners and stated that this agreement is for the contract for Liquid Oxygen Supply and Delivery to Academy Creek WWTP. It was stated that Air Liquide had a representative present at the Commission meeting and Facilities Committee in March. Air Liquide announced in November that they were to pursue a buyout of Matheson Gas, Incorporated. The transaction was pending FTC and the shareholder approval. JWSC knew the contract was near the end and it was time to issue an RFP. The proposal requested 3 and 5 year options and formal responses were received from Air Liquide and Matheson Gas. Praxair communicated a no-bid due to limitations within their supply network to service our location. The initial evaluation of the two (2) proposals showed that the pricing on the product itself was higher through Air Liquide but the trade-offs were in the telemetry and vaporizer unit fees which were lower than the other offerings. On July 1<sup>st</sup> JWSC received the Spin-Off documents from Air Liquide, which was required by FTC. It was noted that the plan service and territory location that BGJWSC resides within will be sold to Matheson Gas and we are no longer Air Liquide. A conference call was held on July 5<sup>th</sup> to discuss the impact and to make decisions regarding the short-term contract extension. Staff recommends to amend the contract for another six (6) months and carry out the existing contract and terms until the end of the year. JWSC would then place this out for an RFP.

Commissioner Elliott made a motion seconded by Commissioner Booker to move forward and extend the current contract with Air Liquide for Liquid Oxygen product and monitoring services until December 2016. Motion approved 7-0-0.

**3. Electrical Services Award – P. Crosby**

Pam Crosby updated the Commissioners that JWSC does not have on-staff electricians and all of our electrical services have been outsourced for approximately 2 years. We have been overall pleased with the quality of work and knowledge that Certified Electric provides to support our needs. One area JWSC is looking for is quicker response times for quotes and on-call services. JWSC issued a Request For Proposal (RFP) on April 1, 2016. Fourteen (14) firms were included on the RFP announcement via emails. There were two pre-proposal conferences held with only three (3) combined firms represented: A&B Electric, Certified Electric, and White Electrical. Only one firm, White Electrical, submitted a proposal on May 20<sup>th</sup> for consideration. The staff met and evaluated the need for on-staff electrical and concluded that we were not ready to add staff positions yet but would like to get into a more formal contract for services. Kirk Young stated that staff was only requiring electrical work for what is really necessary when calling on outside services. There was further discussion on the benefits of having an on staff electrician. It was noted that any jobs/projects over \$5,000 will be bid out competitively. JWSC has

### ***APPROVAL CONT'D***

some talented individuals that could be prime candidates for training to be a master electrician. The issue with Certified Electric is that they are well trained in the SCADA system. Pam stated the termination clause is not completed yet in the contract and it could be 30 days. Charles Dorminey stated as we are under the consent order JWSC can include provisions. If we needed an electrician right away to maintain compliance with the consent order we could terminate it immediately. It was highly recommended that we consider the technology needed for the SCADA system.

Commissioner Elliott made a motion seconded by Commissioner Bowen to move forward and enter a contract with White Electrical for On-Call Electrical Services for FY2017 with the provision that operations staff look at the in-house electrical work that needs to be performed in the organization based on OSHA regulations and also comply with current Arc Flash requirements. Motion carried 7-0-0.

#### **4. PS2030 Change Order – T. Kline / P. Crosby / J. Donaghy**

Todd Kline presented the 2030 Change Order for the JWSC project #409 on Sea Island Road, St Simons Island. This project is complete, online, and functioning properly. It consisted of the upgrade and renovations of Pumstation 2030, upgrade and replacement of the force main, and the completion of a 12” water main loop. As stated in the memorandum, several factors during the project resulted in the contractor, Popco, Inc., applying resources and methods beyond the original scope of work. Some changes were formally approved via change order, while some the contractor incurred at their own additional cost. Permitting, traffic and compressed time constraints resulted in the necessity for an even more aggressive change in the original planned means and methods of construction, particularly on the last 3,500 lf of construction between Hawkins Island and Dunbar Creek WWTP. To meet the needs of JWSC, Glynn County and SSI residents, Popco, Inc., adjusted their plan to a faster, although more costly construction methods. The time constraints set forth by Glynn County were met and the force main and water main infrastructure was successfully installed. Popco, Inc. presented JWSC staff with an itemized list of additional costs incurred. This list was reviewed by JWSC Finance, Purchasing, and Engineering Staff and evaluated for accuracy. A summary sheet was developed by Finance and presented to Senior Management for consideration. Staff has reviewed the option and recommends to approve only the additional costs as presented and execute an appropriate final change order. It was noted that this project stirred up a lot of controversy and problems in the community. The County Commissioners asked JWSC to see what could be done to fix the problem. The contractor was very good to work with and had incurred a lot of extra costs. It was noted that Popco should not suffer the extra expenses incurred. It was recommended that the County be aware of the extra costs to flow traffic and request the County consider paying half. There was additional discussion on the traffic issue during the project.

Commissioner Cason made a motion seconded by Commissioner Adams to approve selected additional costs as shown on the exhibit, to be processed as a contract change order for the additional amount of \$470,290.50 on the provision that the staff goes directly to the County Commission and request to be reimbursed.

It was stated that the vendor will be paid no matter what the outcome of the request is.

Motion approved 7-0-0.

#### **5. Unsolicited Proposal Policy Revision – C. Dorminy**

Charles Dorminy stated that at the last meeting the Commission approved the Unsolicited Proposal Policy. A few days afterwards the JWSC received two (2) proposals and they are currently being reviewed. It was noticed that a few revisions were needed to this new policy. The major revisions are in regard to section IV ‘Subsequent RFP and Competing Proposals.’ It was stated that JWSC wants to streamline so that we can expeditiously act on these unsolicited proposals. If, for example, the proposal is in relation to a project that the Commission feels JWSC has the capacity to undertake ourselves through

### ***APPROVAL CONT'D***

our staff and not go to an outside contractor. JWSC wants to revise the policy to enable staff to do so and not place it out for an RFP. The revisions are to sections IV and basically allow JWSC to move forward with conducting the project ourselves and to get the projects fixed more expeditiously. Two (2) proposals have been received, one for LS2002 and LS 2001. We have the staff that is capable to do so. For example, when in negotiations, if an electrician is needed the costs would be added in to the costs for the developer to pay. Some further projects and examples were discussed. It was noted that each project will be individual and the standard labor and operational costs have been determined.

Commissioner Elliott made a motion seconded by Commissioner Booker to approve the Amended Unsolicited Proposal Policy presented by Charles Dorminy. Motion carried 7-0-0.

### **INTRODUCTION OF NEW EXECUTIVE DIRECTOR**

Chairman Boland introduced and welcomed Mr. Jimmy Junkin as the new Executive Director. He will begin his position here to lead the JWSC on August 15, 2016.

### **DISCUSSION**

#### **1. Surplus Update – J. Meridith**

Janice Meridith updated the commissioners on the Surplus Update. This was reported to the Facilities Committee and Ms. Meridith was asked to present to the full commission. Two weeks ago the revenue generated from the sale of surplus was at \$8,200.70 and to date it has increased by an additional \$4,120.00. A spreadsheet was provided showing the assets sold and those still pending in GovDeals. A presentation of the website was displayed showing the user friendly website. The current bid history and reporting options were shared. Janice showed how GovDeal.com offers real estate options. The benefits of using GovDeals offers a no cost way of selling JWSC surplus items and an easy way to clean up our facilities and also pull in some revenue that can be used on projects.

#### **2. Vehicle Update – P. Crosby**

Pam Crosby updated the Commissioners on the vehicle and equipment purchases. The spreadsheet list was provided which included what has been received in house, items on order, and the items left to purchase. It was stated that the vans will be here a week from Monday and will go to Finance, Wastewater, and Systems Pumping and Maintenance. The vans will be fitted with after market necessary accessories like light bars and racks. The last items on the list are the Vac-Con, mini excavator, wheeler loader with forks, and a trailer. The crews were able go on a site visit to FL and tour a facility on Vac-Con vehicles. It was stated that JWSC currently has four (4) combination cleaners and two (2) hot-shots. It was stated that the repair costs are incurred due to the age of the vehicles. Currently an analysis is being created for a cost comparison on purchasing new Vac-Cons. It was requested to include the residual value on what we could get for these vehicles. The wheel loader has been reviewed and will be considered at a later time.

#### **3. 2032 Update – T. Kline**

Todd Kline updated the Commissioners on the 2032 project. This is the force main to be added along Frederica on St. Simons Island. This project is well into the design stage and 4 Waters, Angela Bryan was present to answer any questions. One of the key factors why 4 Waters was selected is due to their aggressive approach and forethought on the design process. The amount of work they have already done ahead of time shows in their project schedule, which was provided. It was important to learn from the past and continuously improve by bringing all of the stakeholders that are involved into the early stages of the design process. There have been meetings with JWSC and County Engineers. There was an additional follow up meeting with the Glynn County Commissioners to get them familiar with the project. We are very close to a 30% design point that is essentially the next milestone. The next big benchmark is October 11<sup>th</sup> which is the expected bid date. The map of the overall route was also presented. Due to the highly visible impact this project has on the community, it is anticipated to move as quickly as possible.

#### **4. Deed Update – J. Eddins**

Julie Eddins of Hall, Booth, and Smith presented a deed update on the JWSC with the City and the County. At the last update HBS provided a list of the 248 properties. These included wastewater lift stations, wastewater treatment plants, water treatment and ground storage facilities, water production wells, and elevated storage tanks. It was noted that 138 of the 248 properties have already been conveyed from the City of Brunswick and Glynn County to the JWSC. A corrected deed was submitted to the City for 24 parcels addressed by the prior counsel and have not received it back yet. It was also noted that 110 properties of the total 248 are remaining and 57 of those are owned by private individuals or entities. This leaves the balance of 53 properties that the firm is trying to transfer to JWSC. We have received several plats from Shupe Survey. A deed was prepared and sent to the Airport Authority for 6 parcels which is still pending their review and execution. A deed was prepared and sent to Glynn County Attorney for 6 parcels. A deed was prepared and sent to the City attorney for 5 parcels. It was discovered that 4 of the surveys received have encroachment issues with neighboring owners and are pending the direction that JWSC wants to take. The assets at FLETC are pending further direction from the Commission. The original 2010 Bond Referendum for this project was \$334,854.82. The trustee fees as of today are \$7,500. The prior counsel was paid \$224,452.40. Hall, Booth, and Smith has billed through June 30, 2016 a total of \$14,094.50. The bond referendum has earned interest of \$145.82 and the bond balance as of June 30, 2016 is \$88,953.74. Charles Dorminy stated that this is a slow process and further direction is required from the commission. The further direction is needed on FLETC and how to address the encroachment with private land owners.

#### **5. North Mainland Lift Station – T. Kline**

Todd Kline provided schematic maps showing flow to the treatment plants for the North Mainland. The point of the maps show pump station capacity and taken from field data. The red bold background shows they are running over design capacity. The red outlined areas are running upstream.

#### **6. St. Simons Island Lift Station – T. Kline**

Todd Kline explained the schematic map showing Pump Station Flow Chart for St. Simons Island. Todd explain the bold red background shows the pumps that are running over design capacity. It was noted that SPLOST may not be available to pay for the upgrades needed.

Commissioner Booker recommended a marketing person/group to explain what we do here and develop the relationship with the community.

### **EXECUTIVE DIRECTOR'S UPDATE**

#### **CHAIRMAN'S UPDATE**

♦The Grand Jury process will begin soon in the selection of new commissioners ♦2016 Global Leadership Conference on August 11-12 ♦Met with City Engineer on the Mansfield project and working together to complete the roads ♦JWSC is working on the Urbana Project with the City and may take time on the road paving ♦Basin analysis is a new process staff will be reviewing ♦Currently working on Coastal College student interns ♦Peninsula / Exit 29 was discussed ♦Comm. Boland plans to further the Public Education and meet with Tri-area association on JWSC updates ♦Emergency Planning is a requirement for employees to be trained ♦Notification of property on Jetport Road needs repair and the owner will be notified ♦Major waterline break at FLETC and costs are being compiled and will be billed as well as the badge to get on center, Colonial Island is the same way.

### **EXECUTIVE SESSION**

Commissioner Perry made a motion seconded by Commissioner Cason to adjourn the Regular Meeting and go into Executive Session for Potential Litigation issues and contract matter. Motion carried 6-0-1 (Commissioner Booker was absent for the vote).

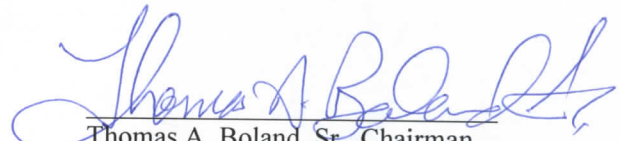
Commissioner Boland stated there will be no need for a vote after the Executive Session.

Commissioner Booker left for another meeting and was excused.

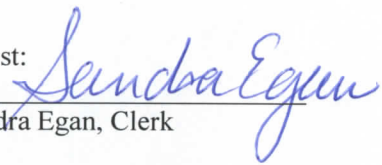
Commissioner Elliott made a motion seconded by Commissioner Cason to adjourn the Executive Session and return to the regular meeting. Motion approved 5-0-2 (Commissioners Booker and Bowen were absent for the vote).

There being no additional business to bring before the Commission, Chairman Boland adjourned the open meeting at 5:02 pm.

Commissioner Elliott made a motion seconded by Commissioner Cason to adjourn the meeting. Motion approved 5-0-2 (Commissioners Booker and Bowen were absent for the vote).

  
Thomas A. Boland, Sr., Chairman

Attest:

  
Sandra Egan, Clerk



# Brunswick-Glynn County Joint Water and Sewer Commission

## MEMORANDUM

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**To:** BGJWSC Commission  
**From:** Pam Crosby  
**Date:** July 28, 2016  
**Re:** Update – Liquid Oxygen / Air Liquide-Airgas Merger / Matheson Acquisition of BGJWSC assets

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### **Background**

Air Liquide provides Liquid Oxygen to Brunswick-Glynn County currently around 6.5MM SCF per month and has been the incumbent supplier since 2011. Air Liquide currently leases one 11,000 gallon tank and also inspects and maintains the BGJWSC-owned tank. Tanks levels are telemetry-monitored and a 24hr service line is provided. As part of the original bid, Air Liquide provides one (1) LEL monitor per basin to monitor methane levels along with associated controls to prevent excess oxygen levels when the explosive levels are too high. Servicing and maintaining these monitors is part of the service provided. Air Liquide installed two (2) iDATAL systems to support this requirement.

The current pricing is \$0.525/100 SCF and a monthly facility fee of \$840.

In November 2015, Air Liquide announced a buyout of Airgas Inc., pending Federal Trade Commission and Airgas shareholder approval. At the time, Airgas led the U.S. packaged gases market with a 25 percent share and Air Liquide was ranked 4th. If approved, the deal would allow Air Liquide to surpass Linde, who ranked 2nd in U.S. market share and make them the largest shareholder in both the U.S. and European markets. It was noted in various communications that potential antitrust concerns were limited.

In March of 2016, Air Liquide's representative, Tom White, presented a briefing to the Facilities Committee of the current contract and service structure with BGJWSC. At this time, he also shared what limited information was available regarding the buyout and its potential impact on future serviceability of the BGJWSC account. No indication was given that the BGJWSC account could potentially be a divested asset as part of the merger.

BGJWSC issued a Request For Proposal on May 6, 2016 for (3) and (5) year options. Proposals were received on June 1, 2016. Formal responses were received from Air Liquide, Linde, and Matheson Gas. Additionally, Praxair communicated a no-bid due to limitations within their supply network to service our location.

Initial evaluations indicated that Air Liquide had a higher unit price for the product but lower costs on the monthly fees for the telemetry and vaporizer units. Matheson offered the lowest product unit price (on the 5-year option). As the evaluation period concluded, rumors indicated that regulators had identified antitrust issues within the Air Liquide/Airgas merger and that spin-offs would potentially occur in the Midwest and Southeastern markets to satisfy adequate competition was maintained.

On July 1, 2016, the attached information regarding the Air Liquide Spin-Off was received. In effect, the plant service and territory location that BGJWSC resides within will be sold to Matheson Gas. A conference call was held on Tuesday, July 5, 2016 to discuss the impact and make decisions regarding the short-term contract extension.

### **Staff Recommendation**

Consent to Assignment of current Air Liquide contract to Matheson Gas and extend current contract terms until December 31, 2016. This will allow time for the transition to finalize and could yield a better net deal for BGJWSC. The position will be to propose that BGJWSC take the Matheson pricing combined with the current tank maintenance portion of the Air Liquide contract.

### **Enclosures:**

Air Liquide Spin-Off FAQs  
Consent to Assignment – July 2016  
Contract Extension – July 2016

**Motion: "I make a motion that the Brunswick-Glynn County Joint Water & Sewer Commission move forward and extend the current contract with Air Liquide for Liquid Oxygen products and monitoring services until December 2016."**





# Brunswick-Glynn County Joint Water and Sewer Commission

## MEMORANDUM

**To:** BGJWSC Commission  
**From:** Pam Crosby  
**Date:** July 28, 2016  
**Re:** Contract Award – On-Call Electrical Services – White Electrical

### **Background**

BGJWSC outsources for all Electrical Services and does not have a licensed Electrician position as part of its organizational structure. BGJWSC currently utilizes Certified Electric for the majority of its electrical work requirements. This arrangement is not under contract. Overall, Certified Electric has performed the services at a satisfactory level and met the service needs as requested. However, staff has identified the need to have specific obligations regarding response time and set rates for routine needs vs. formal bids as a component of our service requirements moving forward.

A business review was held with Certified Electric in February 2016 for staff to discuss our current needs and future plans for management of Electrical Services. Next, staff held a meeting to evaluate the possibilities of creating an in-house position for the FY2017 budgets or conducting a Request for Proposal for On-Call Electrical Services to meet the needs of the organization. After a financial review and service needs evaluation, it was determined to pursue a formal contract for On-Call Electrical Services. A subsequent meeting was held with staff to develop and refine a Scope of Work in preparation for the release of the Request for Proposal.

A Request for Proposal was issued on April 1, 2016. Fourteen (14) firms were included on the RFP announcement via emails. Two (2) pre-proposal conferences were held with only three (3) combined firms represented: A&B Electric, Certified Electric and White Electrical. Only one (1) firm, White Electrical submitted a proposal on May 20, 2016 for consideration. Certified Electric submitted a letter stating their situation indicating they felt they could not meet our requested requirements for a contract and still service their existing customer base. In follow-up with many of the firms on the initial mailing list, many responded that their situation was the same or they did not meet the insurance requirements as set forth in the proposal.

Staff met to discuss possibly re-bidding the work to allow for more leniency on the response times and insurance requirements or not entering into a contract with a service provider. Staff agreed that the response requirement was a key missing component. The consensus was to move forward entering into a contract with guaranteed response time for On-Call Electrical Services with White Electrical. For project work, the consensus was to continue to bid those items based on a \$5,000 threshold. Prior to the development of the FY2018 budget, staff will once again conduct a financial review and service needs evaluation to determine if outsourcing of On-Call Electrical Services is still the best option for the organizational needs.

### **Staff Recommendation**

Award the On-Call Electrical Services contract for FY2017 to White Electrical. For all project work over the \$5,000 superintendent limits bids will be obtained from (3) firms. At the mid-year point of FY2017, conduct a financial review and service needs evaluation to determine best option for FY2018.

### **Enclosures:**

Proposal Summary – White Electrical  
Certified Electric Letter dated 5/20/2016  
Certified Electric Commercial Service Call Rates – May 2016

**Motion: "I make a motion that the Brunswick Glynn County Joint Water & Sewer Commission move forward and enter into a contract with White Electrical for On-Call Electrical Services for FY2017."**



**RFP ON-CALL ELECTRICAL SERVICES  
VENDOR'S FINANCIAL PROPOSAL FORM**

Company Name: White Electrical Construction Company

A.	Rate per hour service calls during <i>normal business hours</i> (7:00 AM to 6:00 PM, Monday-Friday)	\$114.00
B.	Rate per hour service calls <i>outside normal business hours</i> (including weekends and holidays)	\$142.00
C.	Percentage mark-up to BGJWSC above Vendor's cost for parts and materials. (Documentation of Vendor's cost will be required, when applicable.)	15%
D.	State response time for service calls during <i>normal working hours</i> .	Next Day
	State response time for EMERGENCY service calls from BGJWSC during <i>normal business hours</i> .	4 hours
	State response time for EMERGENCY service calls from BGJWSC <i>outside normal business hours</i> .	4 hours
E.	Describe warranty information on work and service:  1 year on parts and labor	

Marvin D. Baar  
Authorized Signature

Branch Manager  
Title

Marvin Baar  
Print Name

May 23, 2016  
Date

**THIS PAGE MUST BE COMPLETED AND SUBMITTED AS A PART OF YOUR PROPOSAL**



## *Certified Electric, Inc.*

109 KEY DRIVE — BRUNSWICK, GEORGIA 31520-2831

(912)-265-3419  
FAX (912) 265-3506  
[www.certifiedelectric.net](http://www.certifiedelectric.net)

AIR-CONDITIONING — REFRIGERATION — ELECTRICAL — INSULATION  
GA REG CU 400320

May 20, 2016

Brunswick-Glynn Joint Water & Sewer Commission  
Attention: Purchasing Director  
1703 Gloucester Street  
Brunswick, GA 31520

Dear Sir or Madam:

Please accept our sincere appreciation for the many years of doing business with your organization. We hope we can work together in efforts to continue our successful working relationship.

We are in receipt of the Request for Proposal that has been issued to award an annual contract to one electrical contractor. Due to the profile of our company and our commitment to the community for the services we provide, we cannot enter into a contract of this magnitude with one entity and serve the community as needed, therefore we will not submit a bid as requested. We ask that you review our track record for the hundreds of service calls that we have provided. Our response time and quality of work are two things in which we take pride. Our company strives to outperform the competition and this is shown through the 45 successful years that we have been in business.

It has been a pleasure providing electrical and HVAC work for your numerous locations. We, at Certified Electric, do hope you will allow us the opportunity to continue doing so. Enclosed is a copy of our schedule of fees for your review and consideration.

Sincerely,

Vernon Harris  
President

# Certified Electric

## Commercial Service Call Rates

- Regular business hours are Monday – Friday, 8:00 a.m. – 5:00 p.m.  
\$100.00 per hour, plus material
- Reduced labor rate (during regular business hours) after 4 hours  
\$95.00 per hour, plus material
- After regular business hours, weekends and holidays  
\$160.00 per hour, plus material
- Reduced labor rate (after business hours, weekends and holidays) after 4 hours  
\$155 per hour, plus material

## Air Liquide Spin-Off FAQs

### Purpose of the Spin-Off

The spin-off was required by the Federal Trade Commission in order to maintain adequate competition in certain regions of the country.

As part of the spin-off, Matheson is buying 18 air separation units, 4 carbon dioxide plants, and 2 nitrous oxide plants. About 400 Air Liquide employees and 100 Airgas employees will become Matheson employees, including members of the sales, operations, engineering, service, and distribution teams.

Matheson has been in the industrial gas business almost 90 years (since 1927) and is one of the top industrial gas suppliers in the USA.

Matheson's US operations are headquartered in Basking Ridge, New Jersey.

Matheson has over 9,000 employees globally with operations in 16 countries.

Matheson is owned by Taiyo Nippon Sanso Corp., the world's 5th largest supplier of industrial gases and gas handling equipment. TNSC is a subsidiary of Mitsubishi Chemical Holdings, a core member of the Mitsubishi Group.

You can learn more about Matheson at [mathesongas.com/corporate/aboutus.aspx](http://mathesongas.com/corporate/aboutus.aspx)

Question	Answer
Why are you divesting my business?	This is required by the Federal Trade Commission to ensure adequate competition and to avoid overly dominant market share in certain regions.
Does my company have the same obligations with the new vendor?	Yes.
When will the contract officially be assigned?	Later this summer, likely in August.
Will the new company service my equipment?	Yes, Matheson has committed to service all the business it is acquiring in the Spin-off.
Does the new vendor have 24/7 coverage?	Yes.
What do I need to do?	If consent is requested, please sign and return the Consent to Assignment Attachment. If no consent is required, please wait for Matheson to contact you.



**CONSENT TO ASSIGNMENT**

Reference is made to the agreement(s) between Brunswick-Glynn County Joint Water & Sewer Comm. (together with any predecessors or successors in interest thereto, "Counterparty" or "you") and Air Liquide ("Air Liquide") identified below, along with any amendments, exhibits, attachments, statements of work, purchase orders, quotations and other collateral documents thereunder (the "Agreement"):

Name of Agreement: Contract for Liquid Oxygen Supply and Delivery to Academy Creek WWTP  
Date: 7/7/2011  
Contract Party: Brunswick-Glynn County Joint Water & Sewer Comm.  
Location(s) -Product(s): Brunswick, GA – Liquid Oxygen

Air Liquide, in connection with the Divestiture described in the accompanying correspondence, desires to assign all of its interests, rights, duties and obligations in and under the Agreement to Matheson Tri-Gas, Inc. ("Assignee"). The effective date of such assignment will be the day of the closing of the transactions governed by the Divestiture, which is anticipated to occur in late summer 2016 (the "Effective Date").

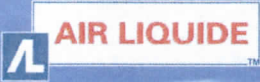
Air Liquide seeks your consent to the assignment of the Agreement. In consideration of the continuation of our business relationship, you hereby agree as follows:

1. Counterparty hereby consents to the assignment of the Agreement to Assignee as of the Effective Date.
2. With respect to this assignment only, Counterparty agrees to waive any provision of the Agreement prohibiting or restricting assignment or imposing certain methods of notice delivery or notice periods prior to assignment. This waiver shall not constitute a waiver of any other rights or remedies under the Agreement.
3. The Agreement is ratified in all other respects, and all other terms and conditions set forth in the Agreement remain the same and in full force and effect.

IN WITNESS WHEREOF, Counterparty has caused this Consent to Assignment to be duly executed and delivered.

\_\_\_\_\_  
Name:

\_\_\_\_\_  
Title:



**AMENDMENT NUMBER 1  
TO  
BULK PRODUCT AGREEMENT**

This Amendment No. 1 ("Amendment") to the Bulk Product Agreement dated June 2, 2011 ("Agreement") is effective as of the 1st day of July, 2016, by and between Air Liquide Industrial U. S. LP ("Supplier") and Brunswick-Glynn County Joint Water & Sewer Commission ("Customer").

Customer and Supplier amend the Agreement as follows:

Section	Amendment
Term of Agreement	The term of the agreement is extended until December 31, 2016.
Assignment	This section is replaced with the following: Customer must receive Supplier's consent to assign this Agreement. This Agreement shall be binding on, and inure to the benefit of, the parties and their successors and assigns. If Customer transfers a material part of its assets and/or its operations at any Facility or its stock to a third party, Customer shall require the third party to accept an assignment of this Agreement, as it relates to any applicable Facility or Product, in form and content acceptable to Supplier.

All other terms and conditions of the Agreement including, but not limited to the damage waivers and limitations, shall remain unchanged and in full force and effect. All capitalized terms used herein and not otherwise defined or redefined herein shall have the meanings assigned to them in the Agreement, and all terms defined or redefined herein shall be given the meaning set out herein.

By signing Customer acknowledges full acceptance of all the terms and conditions including all exhibits, riders, and addenda.

Brunswick-Glynn County Joint Water & Sewer Commission  
Customer

AIR LIQUIDE INDUSTRIAL U.S. LP  
Supplier

By: \_\_\_\_\_

By: \_\_\_\_\_

Name/Title: \_\_\_\_\_

Name/Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_  
Submitted for Supplier by



# Brunswick-Glynn County Joint Water and Sewer Commission

## Memo

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**To:** BGJWSC Members, Chairman Boland (Acting Exec. Director)  
**From:** Todd Kline, P.E. (Planning & Construction, Senior Engineer)  
**Date:** 28 July 2016  
**Re:** JWSC Project #409- PS2030 Force Main & Water Main Improvements; final Change Order for project closeout

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### **Background**

JWSC Project #409 consisted of the complete upgrade/renovation of Pumpstation 2030, upgrade and replacement of the PS2030 force main and completion of a 12" water main loop on Sea Island Rd. The construction is now substantially complete, online and functioning properly. The former capacity restraints in Basin 2030 have been relieved. Final punchlist items are reaching completion and final payment applications are under review.

Several factors during the project resulted in the contractor, Popco, Inc., applying resources and methods beyond the original scope of work. Some changes were formally approved via change order, while some the contractor incurred at their own additional cost.

Permitting, traffic and compressed time constraints resulted in the necessity for an even more aggressive change in the originally planned means and methods of construction; particularly on the last 3,500 l.f. of construction between Hawkins Island and Dunbar Creek WWTP. To meet the needs of the JWSC, Glynn County and SSI residents, Popco, Inc. adjusted their plan to faster, although more costly construction methods. The time constraints set forth by Glynn County were met and the force main and water main infrastructure was successfully installed.

### **Staff Review**

Popco presented JWSC Staff with an itemized list of additional costs incurred. This list was reviewed by JWSC Finance, Purchasing and Engineering Staff and evaluated for accuracy. A summary sheet was developed by Finance (attached exhibit) and presented to Senior Management for consideration.

Staff developed the following options for action:

1. Do nothing. Do not consider any of the additional costs presented by Popco, Inc.
2. Approve all additional costs presented by Popco, Inc. and execute an appropriate final change order.
3. Approve only the additional costs as presented on the attached summary sheet and execute an appropriate final change order.

Staff has reviewed the above options and recommends option #3. A final pay application would follow for processing and final closeout of this project.

### **Recommended Motion**

I move to approve the selected additional costs as shown on the attached exhibit, to be processed as a contract change order for the additional amount of \$470,290.50.



Approved Contract and Change Orders 1-3

3,864,935.54

**Proposed Final Change Order:**

	<u>JWSC</u>
Remove SCADA to be completed - Request #8	(12,000.00)
Material provided by JWSC	(2,317.95)

	<u>From Popco</u>	
14" HDPE Water	224,651.00	
18" HDPE FM	199,392.00	
	<u>424,043.00</u>	212,021.50
Air Relief Valves	60,481.00	0.00
Additional Traffic Cont	78,040.00	0.00
Additional By-Pass	33,696.00	33,696.00
24 Hr. Monitoring	18,800.00	18,800.00
Flow Meter	6,770.00	6,770.00
Emergency By-Pass	3,450.00	3,450.00
Milling/Paving	24,921.00	24,921.00
SCADA	57,477.00	0.00
Materials	(170,632.00)	170,632.00
Restocking	42,658.00	0.00
Freight	15,000.00	0.00
	<u>594,704.00</u>	<u>470,290.50</u>
Requested	<u>594,704.00</u>	<u>470,290.50</u>
Final Contract Amount		<u>4,335,226.04</u>

Approved Contract and Change Orders 1-3	3,864,935.54
Paid Through Draw Request #7	2,999,670.25
Pay Request #8	649,868.45
Remaining Authorized Payments	<u>215,396.84</u>

Payment Request #8 is less than the currently authorized remaining. Therefore, payment may be processed. A final change order will be necessary and any differences in bid line items will be corrected in the final payment request.

## Unsolicited Proposal Policy

### I. Purpose

It is the purpose of this policy to create a uniform procedure through which private entities may submit proposals for projects the JWSC is not currently pursuing and to provide a mechanism through which the JWSC infrastructure may be improved with minimal concurrent cost to the JWSC.

### II. Definitions:

(1) As used in this Policy, the term:

- (A) "Comprehensive agreement" means the written agreement between the private entity and the JWSC required by this Policy and approved by the JWSC in an open meeting following a bid award for a qualifying project.
- (B) "Develop" or "development" means to plan, design, develop, finance, lease, acquire, install, construct, operate, maintain, or expand.
- (C) "JWSC" means the Brunswick-Glynn County Joint Water & Sewer Commission.
- (D) "Local authority" means any local authority created pursuant to a local or general Act of the General Assembly, including a joint public instrumentality.
- (E) "Local government" means any county, municipality, consolidated government, or board of education.
- (F) "Private entity" means any natural person, corporation, general partnership, limited liability company, limited partnership, joint venture, business trust, public benefit corporation, nonprofit entity, or other business entity, including a development authority, that agrees in writing to be bound by the provisions of this Policy.
- (G) "Qualifying project" means any project selected in response to a proposal submitted by a private entity as an unsolicited proposal in accordance with this Policy, and subsequently reviewed and approved by the JWSC, within its sole discretion, as meeting a public purpose or public need.
- (H) "Revenue" means all revenues, income, earnings, user fees, lease payments, or other service payments arising out of or in connection

with supporting the development or operation of a qualifying project.

- (I) "Unsolicited proposal" means a written proposal for a potential qualifying project that is (1) related to water and sewer infrastructure (2) received by the JWSC within the appropriate timeframe for receipt of unsolicited proposals, and (3) submitted by a Private Entity that agrees in writing to be bound by the provisions of this Policy.

### III. Unsolicited Proposals

- (1) A private entity may submit an unsolicited proposal for a project to the JWSC for review and determination as a qualifying project in accordance with this policy. Any such unsolicited proposal shall be accompanied by the following material and information:

- (A) A project description, including the location of the project, the conceptual design of such facility or facilities, and a conceptual plan for the provision of services or technology infrastructure;

- (B) A feasibility statement that includes:

1. The method by which the private entity proposes to secure any necessary property interests required for the project;
2. A list of all permits and approvals required for the project from local, state, or federal agencies; and
3. A list of public utility facilities, if any, that will be crossed by the project and a statement of the plans of the private entity to accommodate such crossings;

- (C) A schedule for the initiation and completion of the project to include the proposed major responsibilities and timeline for activities to be performed by both the JWSC and private entity as well as a proposed schedule for obtaining the permits and approvals required in this Policy;

- (D) A financial plan setting forth the private entity's general plans for financing the project, including the sources of the private entity's funds and identification of any dedicated revenue source or proposed debt or equity investment on behalf of the private entity; a description of user fees, lease payments, and other service payments over the term of the comprehensive agreement; and the methodology and circumstances for changes to such user fees, lease payments, and other service payments over time;

- (E) A business case statement that shall include a basic description of any direct and indirect benefits to the JWSC or its water and sewer system that the private entity can provide in delivering the project, including relevant cost, quality, methodology, and process for identifying the project and time frame data;
  - (F) The names and addresses of the persons who may be contacted for further information concerning the unsolicited proposal;
  - (G) As statement identifying portions of the proposal that contain trade secrets or privileged information that the private entity requests not be released in subsequent requests for proposals for competing bids; and
  - (H) Such additional material and information as the JWSC may request initially or in subsequent requests for supplementation.
- (2) For any unsolicited proposal of the development of a project received by the JWSC, the JWSC may charge and retain a fee to cover the costs of processing, reviewing, and evaluating the unsolicited proposal, including, without limitation, reasonable attorney's fees and fees for financial, technical, and other necessary advisers or consultants.
  - (3) The JWSC may perform a financial review and analysis of any unsolicited proposal it deems prudent to evaluate.
  - (4) The JWSC shall vote, in a duly advertised open meeting, on whether to accept or reject the unsolicited proposal within 30 days of receipt, unless the JWSC notifies the private entity of a need for additional time.
  - (5) The JWSC may reject any unsolicited proposal at any time, including following initial acceptance of the unsolicited proposal, and shall not be required to provide a reason for its rejection. If the JWSC rejects an unsolicited proposal submitted by a private entity, it shall have no obligation to return the unsolicited proposal or any related materials.
  - (6) A private entity assumes all risk in submission of a proposal or unsolicited proposal in accordance with Sections III (1) and III (2) of this Policy, and the JWSC shall not incur any obligation to reimburse a private entity for any costs, damages, or loss of intellectual property incurred by a private entity in the creation, development, or submission of a proposal or unsolicited proposal for a qualifying project.
  - (7) The JWSC may, at the Executive Director's discretion, identify and appoint an independent adviser to the JWSC with expertise in architecture, engineering, or construction management to assist in the evaluation of an unsolicited proposal and

to serve as owner adviser to the JWSC if the JWSC chooses to pursue any qualifying project. The JWSC shall not be obligated to engage such services.

- (8) Before submitting an unsolicited proposal, the private entity shall agree in writing, in a form provided by the JWSC, to be bound by this Policy and to release the JWSC from any and all claims, demands, causes of action, damages, or suits of any kind or nature whatsoever related to the submission of the unsolicited proposal or the project that is the subject thereof, and shall agree to hold harmless and indemnify JWSC for any and all claims, demands, causes of action, damages, or suits of any kind or nature whatsoever related to the submission of the unsolicited proposal. This provision, and the representations made in the form identified herein, shall be in addition to any similar provisions contained in the Comprehensive Agreement or elsewhere and shall survive the rejection of any unsolicited proposal and survive the termination of the Comprehensive Agreement.

#### IV. Subsequent RFP and Competing Proposals

- (1) Upon a decision by the JWSC in a duly advertised open meeting to accept an unsolicited proposal as a qualifying project, the JWSC may issue a request for proposals (RFP) for the qualifying project in compliance with its normal bidding policies.
- (2) The procedures for posting and publishing notice of the opportunity to offer competing proposals shall be in compliance with its normal bidding policies.
- (3) The procedures for the processing, review, and consideration of competing proposals, and the period for the processing, review, and consideration of competing proposals shall be in compliance with its normal bidding policies.
- (4) The JWSC may determine whether information included in an unsolicited proposal is privileged or contains any trade secrets and thus should not be released as part of any RFP.

#### V. Comprehensive Agreement

- (1) As applicable, and in compliance with its normal bidding policies, the JWSC may award the qualifying project to a qualifying bidder subject to the negotiation of a comprehensive agreement. The JWSC may also decide to conduct the project without the assistance of outside contractors and subject to the negotiation of a comprehensive agreement.
- (2) If no bid proposals are acceptable to the JWSC, or if a comprehensive agreement cannot be successfully negotiated, the qualifying project may be abandoned.

- (3) The comprehensive agreement entered into between the JWSC and the private entity submitting the proposal in accordance with this Policy shall include:
- (A) A thorough description of the duties of each party in the completion and operation of the qualifying project;
  - (B) Dates and schedules for the completion of the qualifying project;
  - (C) Any user fees, lease payments, or service payments as may be established by agreement of the parties, as well as any process for changing such fees or payments throughout the term of the agreement, and a copy of any service contract;
  - (D) Any reimbursements to be paid to the JWSC for services provided by the JWSC;
  - (E) A process for the review of plans and specifications for the qualifying project by the JWSC and approval by the JWSC if the plans and specifications conform to standards acceptable to the JWSC;
  - (F) A process for the periodic and final inspection of the qualifying project by the JWSC to ensure that the private entity's activities are in accordance with the provisions of the comprehensive agreement;
  - (G) Delivery of performance and payment bonds in the amounts required by law and in a form acceptable to the JWSC for those components of the qualifying project that involve construction, and surety bonds, letters of credit, or other forms of security acceptable to the JWSC for other phases and components of the development of the qualifying project;
  - (H) Submission of a policy or policies of public liability insurance, copies of which shall be filed with the JWSC accompanied by proofs of coverage, or self-insurance, each in form and amount satisfactory to the JWSC and reasonably sufficient to ensure coverage of tort liability to the public and JWSC employees or agents and to enable the continued operation of the qualifying project;
  - (I) A process for monitoring the practices of the private entity by the JWSC to ensure that the qualifying project is properly maintained;
  - (J) The filing of appropriate financial statements to the JWSC on a periodic basis; and
  - (K) Provisions governing the rights and responsibilities of the JWSC and the private entity in the event that the comprehensive agreement is

terminated or there is a material default by the private entity, including conditions governing assumption of the duties and responsibilities of the private entity by the JWSC and the transfer or purchase of property or other interests of the private entity by the JWSC, including provisions compliant with state constitutional limitations on public debt by the JWSC.

- (4) The comprehensive agreement may include such other terms and conditions that the JWSC determines will serve the public purpose of this policy and to which the private entity and the JWSC mutually agree, including, without limitation, provisions regarding unavoidable delays and provisions where the authority and duties of the private entity under this Policy shall cease and the qualifying project is dedicated to the JWSC for public use.
- (5) Any changes in the terms of the comprehensive agreement, as may be agreed upon by the parties from time to time, shall be added to the comprehensive agreement by written amendment.
- (6) The comprehensive agreement may provide for the development of phases or segments of the qualifying project.

#### VI. Default and Remedies:

- (1) In the event of a material default by the private entity, the JWSC may terminate, with cause, the comprehensive agreement and exercise any other rights and remedies that may be available to it at law or in equity, including, but not limited to, claims under the maintenance, performance, or payment bonds; other forms of security; or letters of credit required by this Policy.
- (2) The JWSC may elect to assume the responsibilities and duties of the private entity of the qualifying project, and in such case, it shall succeed to all of the right, title, and interest in such qualifying project subject to statutory limitations on the availability of future appropriated or otherwise unobligated funds.
- (3) The power of eminent domain shall not be delegated to any private entity with respect to any project commenced or proposed pursuant to this Policy. Any local government having the power of condemnation under state law may exercise such power of condemnation to acquire the qualifying project in the event of a material default by the private entity. Any person who has perfected a security interest in the qualifying project may participate in the condemnation proceedings with the standing of a property owner.
- (4) In the event the JWSC elects to take over a qualifying project pursuant to subsection (2) of this Policy section, the JWSC may develop the qualifying project, impose user fees, and impose and collect lease payments for the use thereof.

VII. Sovereign or official immunity

- (1) Nothing in this Policy shall be construed as or deemed to be a waiver of the sovereign or official immunity of the JWSC or any officer or employee thereof with respect to the participation in, or approval of, all or any part of the qualifying project or its operation, including, but not limited to, interconnection of the qualifying project with any other infrastructure or project.

VIII. The JWSC will receive unsolicited proposals on January 15, April 15, July 15, and October 15 of each year unless otherwise approved in a duly advertised open meeting. Unsolicited proposals may be addressed to the JWSC Executive Director.

IX. Procedures for the financial review and analysis of an unsolicited proposal:

- (1) In conjunction with the financial review and analysis of an unsolicited proposal, the JWSC may:
  - (A) Perform a cost-benefit analysis;
  - (B) Perform an evaluation of the public need for or benefit derived from the qualifying project;
  - (C) Perform an evaluation of the estimated cost of the qualifying project for reasonableness in relation to similar facilities;
  - (D) Perform an evaluation of the source of funding for the project;
  - (E) Consider plans to ensure timely development or operation;
  - (F) Perform an evaluation of risk sharing, including cost or completion guarantees, added value, or debt or equity investments by the private entity; and
  - (G) Consider any increase in funding, dedicated revenue source, or other economic benefit that would not otherwise be available.

X. Fees

- (1) The private entity shall submit a fee to the JWSC with any unsolicited proposal in accordance with the following schedule:
  - (A) For any qualifying project expected to cost up to \$250,000.00 for all engineering, construction, and materials, the fee shall be \$5,000.00;



- (B) For any qualifying project expected to cost in excess of \$250,000.00 and up to \$500,000.00 for all engineering, construction, and materials, the fee shall be \$7,500.00;
  - (C) For any qualifying project expected to cost in excess of \$500,000.00 for all engineering, construction, and materials, the fee shall be determined by the JWSC staff in accordance with this Policy;
- (2) The following are the criteria the JWSC may consider when determining fees charged to the private entity for the processing, review, and evaluation of an unsolicited proposal expected to cost in excess of \$500,000.00:
- (A) Anticipated staff time and effort in review of the unsolicited proposal;
  - (B) Anticipated attorneys' fees attributable to the unsolicited proposal;
  - (C) Opportunity costs attributable to the unsolicited proposal;
  - (D) Equipment requirements or depreciation;
  - (E) Third party fees or costs associated with the review; and
  - (F) Any other cost or fee associated with the review of the proposal.

Policy effective date \_\_\_\_\_.  
Policy revision date \_\_\_\_\_.

\_\_\_\_\_  
Chairman, JWSC

# Surplus Update

As Of July 28, 2016

Asset	Assets Identified as Surplus	Asset Value Identified	Surplus List Prepared for Approval	Surplus List Approved by Facilities Committee	Surplus List Approved by Finance Committee	Surplus List Approved by Commission and Declared as Surplus	Asset Descriptions and Photos Prepared	Items Required Prior to Release - Title, Keys, Maintenance Books, Tags, etc.	Asset Created on GovDeals (Description, Values, Photos, Auction Dates, etc.)	Bid Proceeds Through to Bid Date and Time	Asset Sold on GovDeals? (If "No", Go To Method of Disposal)	Bid Winner Notified By GovDeals via Buyer's Certificate	Bid Winner Pays GovDeals Electronic Payment	GovDeals Notifies Bidder's Payment via Bill of Sale	Bid Winner Contacts BGJWSC to Arrange Pick-Up of Item	BGJWSC Updates GovDeals Site Indicating Items Picked Up	E-Mail Signed Bill of Sale and Any Documents to Accounting	GovDeals Notifies BGJWSC of Direct Deposit to Bank Account	Transaction Completed Disposal of Asset Recorded	Method of Disposal of Surplus Asset	Revenue Generated From Sale of Surplus Asset
Asset	996 Vac-Con Truck 34	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 5,200.70	
	ur & Root Generator PMG-509 SE96	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 750.00	
	ollingsworth generator SPMG-510 E100	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 750.00	
	ollingsworth generator SPMG-511 E101	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 750.00	
	ollingsworth generator SPMG-512 E102	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 750.00	
	Used Cubicle and partition Components	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 100.00	
	Used Office Furniture - Various Items	✓	✓	✓	✓	✓	✓	✓	✓	✓	NO	✓	✓	✓	✓	✓	✓	✓	Emp. Purch. Portion	\$ 20.00	
	Used Bank Drive-through Components	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 50.00	
	SCO 4230 Bubbleblow Meter	✓	✓	✓	✓	✓	✓	✓	✓	✓	NO	✓	✓	✓	✓	✓	✓	✓	Ray - Holding	\$ -	
	Jaeger Portable Rain Gauge Units	✓	✓	✓	✓	✓	✓	✓	✓	✓	NO	✓	✓	✓	✓	✓	✓	✓	Scrap	\$ -	
	SCO Refrigerated Amplifier	✓	✓	✓	✓	✓	✓	✓	✓	✓	NO	✓	✓	✓	✓	✓	✓	✓	Scrap	\$ -	
	SCO 4250 Area Velocity Flow Meter	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 255.00	
	rotech 67R03 Locator	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ 3,675.00	
	ues Night Owl Camera W/ Hard Case	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ -	
	etrotech 810 Line Tracer W/ Hard Case	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ -	
	verest VIT Quickview, 8' Pole Camera W/ Battery Pack, Charger & Case	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Gov-Deals	\$ -	

# Surplus Update

As Of July 28, 2016

Assets Identified as Surplus	Asset Value Identified	Surplus List Prepared for Approval	Surplus List Approved by Facilities Committee	Surplus List Approved by Finance Committee	Surplus List Approved by Commission and Declared as Surplus	Asset Descriptions and Photos Prepared	Items Required Prior to Release - Title, Keys, Maintenance Books, Tags, etc.	Asset Created on GovDeals (Description, Values, Photos, Auction Dates, etc.)	Bid Proceeds Through to Bid Deadline Date and Time	Asset Sold on GovDeals? (If "No", Go To Method of Disposal)	Bid Winner Notified By GovDeals via Buyer's Certificate	Bid Winner Pays GovDeals Electronic Payment	GovDeals Notifies Bidder's Payment via Bill of Sale	Bid Winner Contacts BGIWSC to Arrange Pick-Up of Item	BGIWSC Updates GovDeals Site Indicating Items Picked Up	E-Mail Signed Bill of Sale and Any Other Documents to Accounting	GovDeals Notifies BGIWSC of Direct Deposit to Bank Account	Transaction Completed Asset Disposal Recorded	Method of Disposal of Surplus Asset	Revenue Generated From Sale of Surplus Asset
Asset 00' Roll - Cues amera & Grouter lue Cable	✓	✓	✓	✓	✓	✓	✓	✓	✓											
herne By Pass Plugs - " 8" 12" 15"	✓	✓	✓	✓	✓	✓	✓	✓	✓											
ues (CCU) Camera ontrol Unit NP309-11 orensem DCS 300- -SEM1 Power upplies	✓	✓	✓	✓	✓	✓	✓	✓	✓											
ICO Portable amplifying Pump	✓	✓	✓	✓	✓	✓	✓	✓	✓											
larsh McBirney "Flo- ote 2" Portable Flow /eter	✓	✓	✓	✓	✓	✓	✓	✓	✓											
ues Pro Scout w/ 000' Cable - No amera or Transport	✓	✓	✓	✓	✓	✓	✓	✓	✓											
ues CR3606 Cable arrier W/ DTM-200E oatage Counter	✓	✓	✓	✓	✓	✓	✓	✓	✓											
lack - Water Truck P/MD-605 S33 /etal Shelving omponents Estimated Qty.) ord F150 Truck - 2001 CL03	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	\$ 20.00
ermeer RTX450 Ditch rencher SPME-301 E31	✓	✓	✓	✓	✓	✓	✓	✓	✓											
ase - Skid Steer SE17	✓	✓	✓	✓	✓	✓	✓	✓	✓											
cade omponents/Antennas Estimated Qty.)	✓	✓	✓	✓	✓	✓	✓	✓	✓											

Total Revenue From Sale of Surplus: \$ 12,320.70



# VEHICLE AND EQUIPMENT PURCHASE UPDATE

July 28, 2016

## COMPLETED ITEMS

Equipment Description	
185 HP 100 psi Sullair Air Compressor	\$ 19,950.00
40" Walk behind street sweeper	\$ 6,900.00
	<b>\$ 26,850.00</b>

## ITEMS ON ORDER

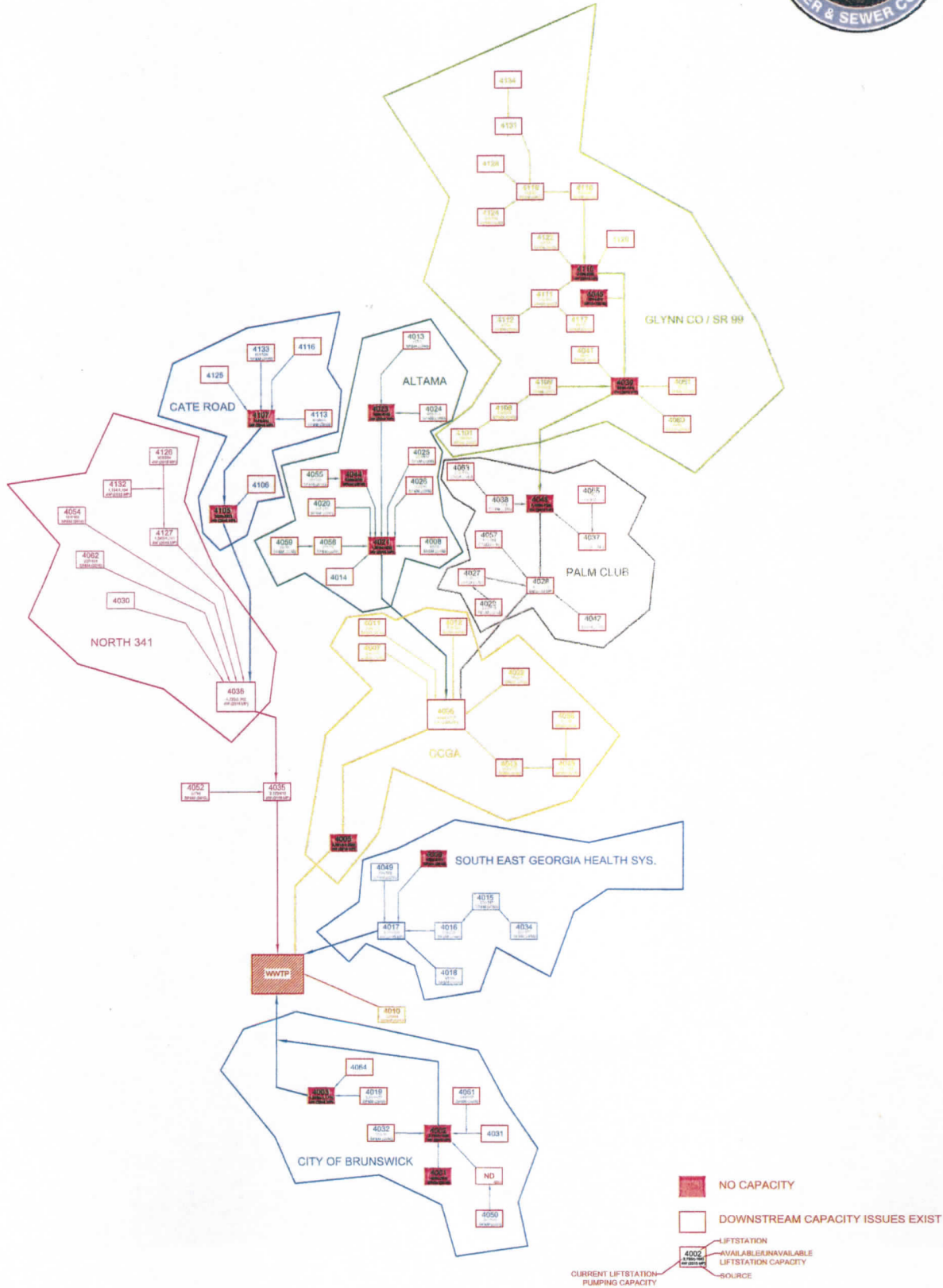
Vehicle Description	RFP #	Qty. To Buy	PROPOSALS RECEIVED					Total Number of Proposals Received	Price Range	After Market Accessories Estimate (Per Vehicle)	TOTAL ESTIMATED MAX	FINAL PURCHASE PRICE
			Mike Burch Ford	Wade Ford	JC Lewis Ford	Sutherland Nissan	Mike Murphy Ford					
Half Ton 4x4 Super-Cab Truck	17-003	1	Y	Y	Y	N	N	3	\$26,885.20 - \$27,287.20	\$ 2,385.00	\$ 29,672.20	\$ 2,866.20
Half Ton 4x4 Super-Cab Truck	17-004	6	Y	Y	Y	N	N	4	\$25,798.00 - \$26,932.00	\$ 2,385.00	\$ 175,902.00	\$ 161,197.20
Half Ton 4x2 Super-Cab Truck	17-005	4	Y	Y	Y	N	N	4	\$22,676.00 - \$24,785.00	\$ 2,385.00	\$ 108,680.00	\$ 90,704.00
One Ton 4x2 Crew Cab 4-Door Service Body Truck	17-006	1	Y	Y	Y	N	Y	4	\$44,700.00 - \$46,422.00	\$ 3,185.00	\$ 49,607.00	\$ 41,026.00
One Ton 4x2 Regular Cab Service Body Truck	17-007	3	Y	Y	Y	N	Y	5	\$51,514.40 - \$57,627.00	\$ 3,185.00	\$ 182,436.00	\$ 154,543.20
Compact Service Vans with Windows	17-008	3	N	N	Y	N	N	1	\$23,474.10	\$ 1,000.00	\$ 73,422.30	\$ 70,602.30
Compact Service Vans without Side Windows	17-009	2	N	N	Y	N	N	2	\$19,526.00 - \$23,364.10	\$ 1,000.00	\$ 48,728.20	\$ 39,052.00
Full Size Cargo Van	17-010	1	N	N	Y	N	Y	3	\$29,100.00 - \$31,836.20	\$ 750.00	\$ 32,586.20	\$ 25,374.00
Full Size Cargo Van with Shelving	17-011	1	N	N	Y	N	Y	4	\$27,890.00 - \$34,875.20	\$ 2,500.00	\$ 37,375.20	\$ 27,890.00
										\$ 18,775.00	\$ 738,409.10	\$ 632,029.90

## ITEMS LEFT TO PURCHASE

Description	Qty to Buy	Estimated Cost
Vac-Con combination jetter/vacuum trucks 16 yd.	2	\$ 740,000.00
Mini Excavator CAT 305 / JD 50G	1	\$ 80,000.00
CAT 903C2 Wheel loader w/forks	1	\$ 79,000.00
Trailer	1	\$ 10,000.00
		<b>\$ 909,000.00</b>

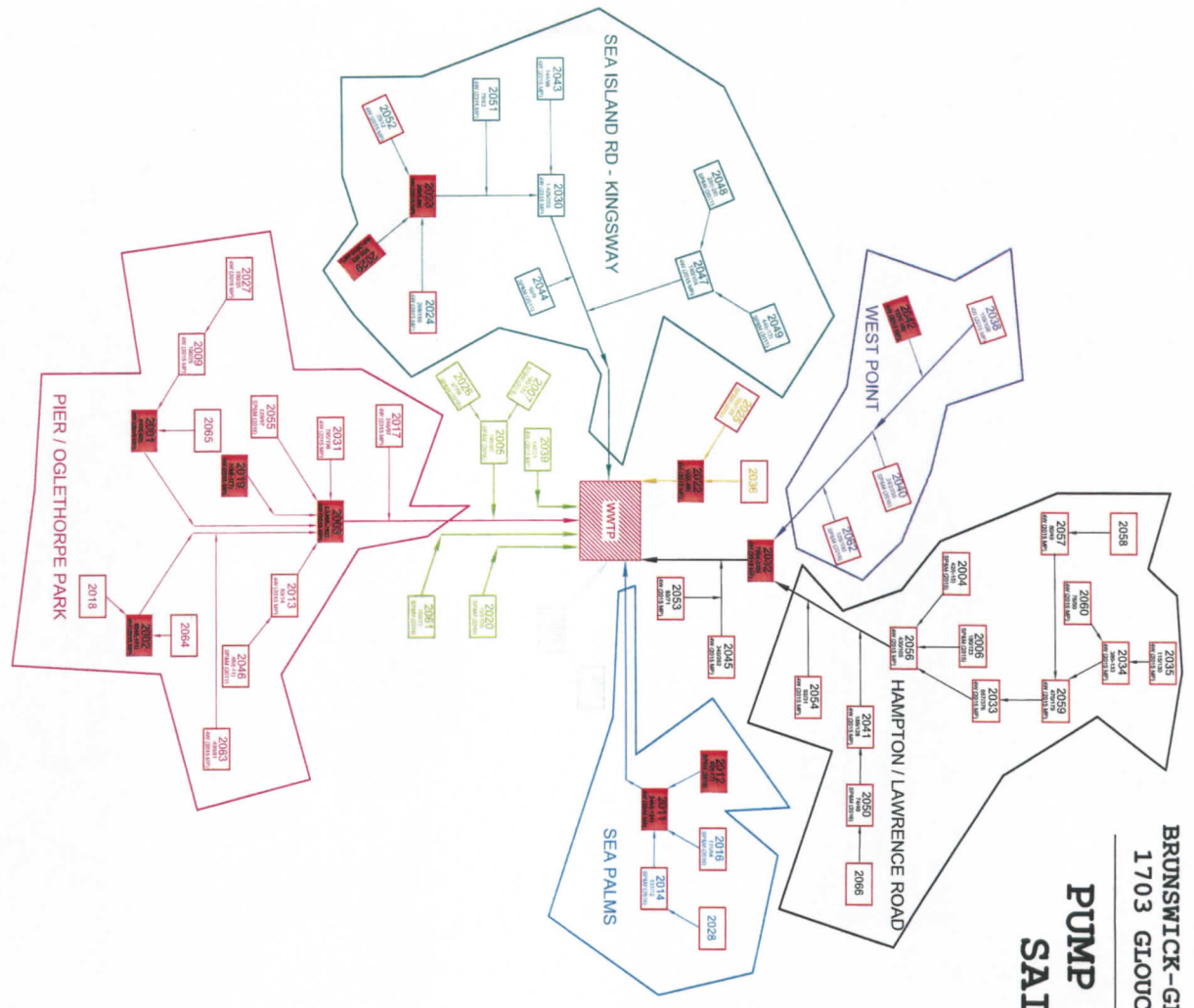


# PUMP STATION FLOW CHART NORTH MAINLAND



BRUNSWICK-GLYNN JOINT WATER & SEWER COMMISSION  
 1703 GLOUCESTER STREET, BRUNSWICK, GA 31520

# PUMP STATION FLOW CHART SAINT SIMONS ISLAND



- NO CAPACITY
- DOWNSTREAM CAPACITY ISSUES EXIST
- LIFTSTATION AVAILABLE
- LIFTSTATION CAPACITY SOURCE
- CURRENT LIFTSTATION PUMPING CAPACITY

UPDATED: JULY 22, 2016